



GLOBAL
BUSINESS COUNCIL

HUDSON GATEWAY
ASSOCIATION
OF REALTORS®

About HGAR

- Our Mission: To help our members succeed!
- Members: approx. 13,000+.
- Coverage Area: Metro NY, Westchester, Putnam, Rockland, Orange, Bronx and Manhattan.
- Offices: White Plains, Goshen, the Bronx.
- HGAR members are also members of the New York State Association of REALTORS® and the National Association of REALTORS® (the largest trade association in the U.S. with more than 2 million members).
- HGAR members are a diverse group of professionals from different backgrounds, countries and cultures.

HGAR 2024 Leadership Team



Carmen Bauman
President



Vlora Sedji
President Elect



Joseph Lippilis
Treasurer



Rey Hollingsworth
Falu
Secretary



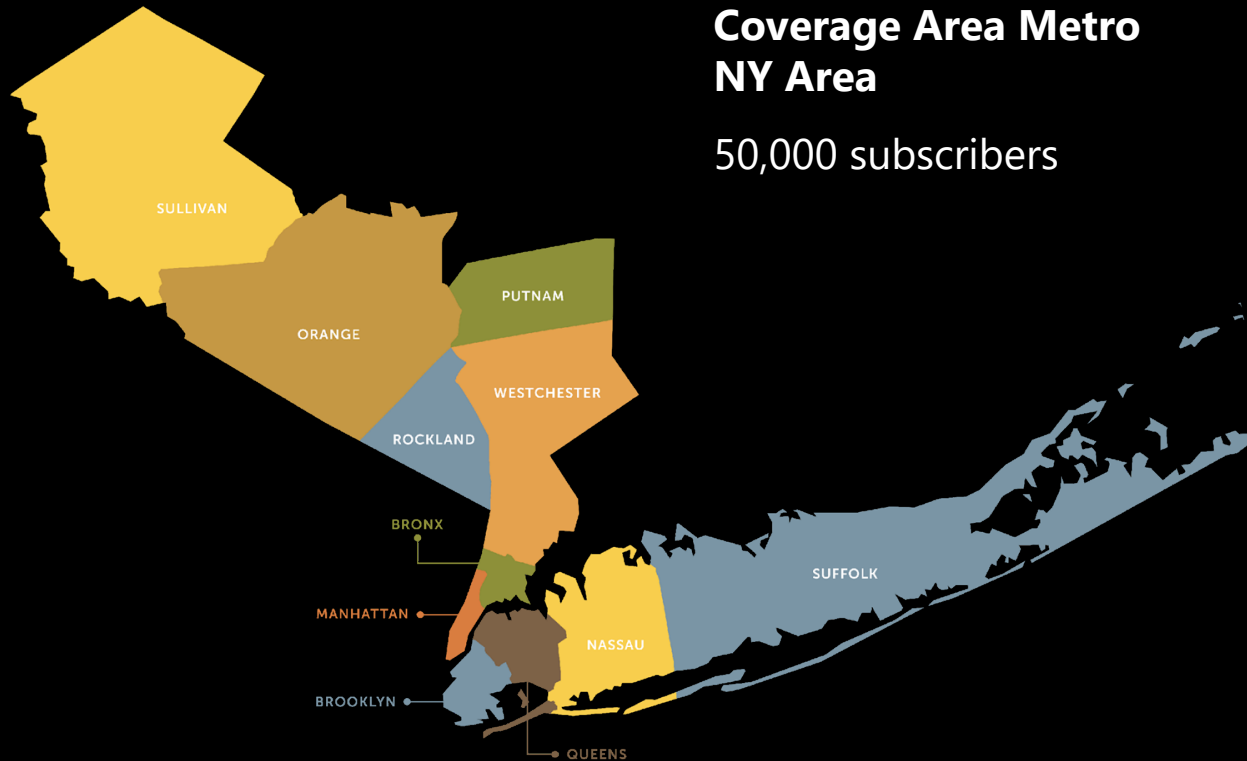
Tony L. D'Anzica
Immediate Past
President



Lynda Fernandez
CEO

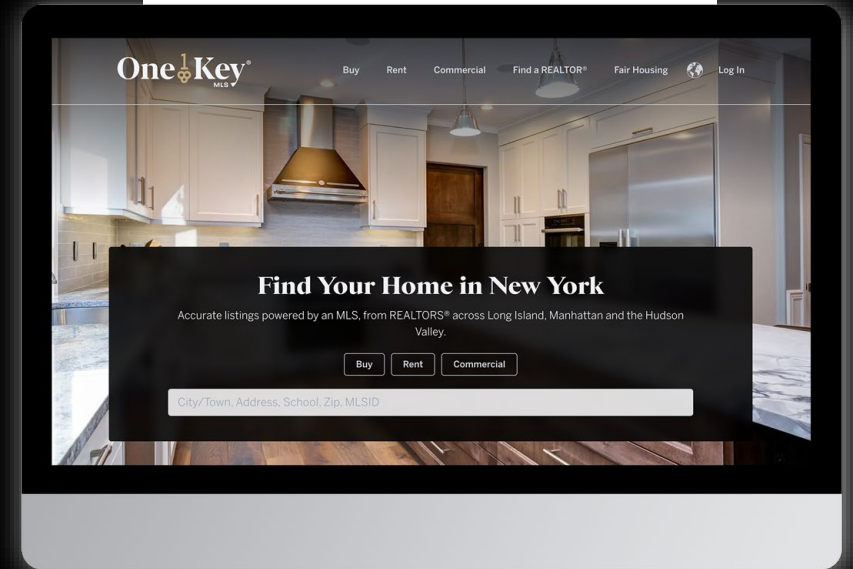
One Key™ MLS

Regional MLS Owned by Hudson Gateway Association of REALTORS® (HGAR) and Long Island Board of REALTORS® (LIBOR)



Coverage Area Metro NY Area

50,000 subscribers



OneKeyMLS.com



HUDSON GATEWAY
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Mission Statement:

HGAR's Global Business Council provides our members the tools and resources to connect globally with real estate professionals worldwide.

Unify Message:

We offer a collaborative system of information and networking opportunities that creates an international bridge for doing real estate business worldwide.

We believe ***"Global Is Local and Local Is Global."***

- Global Business Council Formed in 2017
- Global Council Co-Chairs

Tony D'Anzica, HGAR 2023 President

Christina Prostano

- NAR Ambassador Association with Portugal
- NAR Platinum Global Achievement Award Winner 2022





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OF REALTORS®

HGAR was also awarded the 2021 Ambassador Association of the Year Award for its focused efforts in creating new and innovative programming benefiting both U.S and Portuguese REALTORS®. Award was presented at the International Night Out and Awards Ceremony during the Nov. 2021 NAR REALTORS® Conference and Expo in San Diego.



- Global Chats: Focused on the “Anatomy of a Real Estate Transaction” in other countries
- Educational Programs
- Annual Regional Global Real Estate Summit, NYC

**GLOBAL
REAL ESTATE
SUMMIT NYC**

BE **GLOBALLY** MINDED IN
A **TRANSFORMATIVE** AGE



HGAR Members are the “Source of the Source”

- Our members work with both domestic and foreign investors.
- Click below for
 - [Global Resources](#)
 - [OneKey® MLS](#)
 - [Find a REALTOR®](#)
 - [OneKey® MLS Market Reports](#)
 - [Real Estate and Business News](#)
 - HGAR members can facilitate information on commercial properties.
 - Many of our members hold NAR designations, specializing in working with global buyers, sellers and investors.



HGAR partners with many Global Networking Organizations



HGAR has established Memorandums of Understanding (MOU's) with the following countries:

- Camara Empresaria de Desarrolladores Urbanos (CEDU), Argentina
- Camara Paraguaya de Empresas Loteadoras e Inmobiliarias, Paraguay
- Cámara Inmobiliaria Uruguaya, CIU, Uruguay
- Portuguese International Realty (PIR) and APEMIP, Portugal
- Canadian Real Estate Association (CREA), Canada
- Ukrainian Realtor Association, Ukraine
- Pinellas Realtors, Tampa Bay/Clearwater, USA
- COFECI – CRECI, Brazil
- NAR India
- Spanish International Realty Alliance (SIRA), Madrid, Spain
- API, Barcelona, Spain
- AEAN, Nigeria
- Polish Real Estate Federation, Poland



Contacts:

HGAR Global Business Council Chairs:

- Tony D'Anzica, tony@dynamaxrealty.com
- Christina Prostano, christina.prostano@compass.com

HGAR CEO Lynda Fernandez, Lynda.Fernandez@hgar.com