



Thomas LaPerch

**Director
Commercial Division Houlihan Lawrence**

Thomas LaPerch combines more than 30 years of successful real estate experience with considerable expertise in marketing and government land planning to provide a uniquely qualified level of service. Director of the Commercial Division for Houlihan Lawrence in Rye Brook, New York, for the past 10 years, LaPerch possesses a wide range of knowledge including marketing, investment, and management portfolio of distinctive, multi-million-dollar properties in medicine, technology, and land conservation.

Serving on the Town of Southeast Municipal Planning Board for over 23 years, and as Chairman for the last 12 years, LaPerch has a deep understanding of land zoning issues. In March of 2017, Tom was awarded the **John O. Cross Award for Outstanding Planning Board Chair by the New York Planning Federation.**

In addition, Tom was a Board Member of the **Putnam County Hospital Foundation**, served as former Chairman of the **Putnam County Economic Development Corporation**, and served as chairman of his town's comprehensive plan review. He has

decades of commercial and residential knowledge rooted in the Westchester, Putnam, Dutchess, and Fairfield counties.

Before joining Houlihan Lawrence, he worked as Director of Real Estate Development projects for Prudential Commercial Group in Dutchess County. LaPerch achieved great recognition as the top commercial company producer 7 (seven) times earning the company's National Presidential Award. Highly practiced in market analysis, LaPerch offers relevant and creative strategies for a vast array of properties, from apartment complexes and condominium developments to shopping centers and nursing homes.

In 2011, he brokered the \$4.5 million sale of the former IBM chip fabrication plant in East Fishkill to a Chinese solar manufacturing company. The exclusive property spanned over a million square feet. In 2013, LaPerch also closed a \$4 million transaction for the abandoned Hudson River State Psychiatric Hospital in Poughkeepsie, a two million-square-foot former psychiatric center on 156 acres. In the fall of 2016, Tom successfully closed a \$100 million deal for a historic property in Hong Kong and is currently representing the same client organization in other parts of Asia and South America in addition to his numerous transactions throughout the United States.

Deeply involved in the community where he lives and works, LaPerch in 2002 was named Volunteer of the Year. He was the President of the Brewster Little League President for three years and was the Director of the CYO Basketball program for Saint Lawrence O'Toole in Brewster for seven years. 21st century knowledge that encompasses all areas of commercial real estate sales and investment, LaPerch is strongly committed to keeping his clients informed of current market conditions in an ever-changing world.