



**Gabe Pasquale**

Vice President of New Development  
Christie's International (Northern NJ, Westchester, Hudson Valley)

Gabe Pasquale is Vice President of New Development for Christie's International Real Estate Northern New Jersey, Westchester, and Hudson Valley. In this capacity, he draws upon decades of deep industry and market experience, in order to deliver Christie's unparalleled suite of services, including sales expertise and innovative marketing, for new developments.

Mr. Pasquale is a dynamic, nationally award-winning, marketing and sales executive whose expertise encompasses the envisioning and creative execution of some of the top resort, golf, high- and mid-rise developments, and master-planned communities in the nation.

Mr. Pasquale has successfully orchestrated the development and implementation of strategic marketing plans and thousands of marketing campaigns for scores of high-profile, critically-celebrated developments throughout the U.S. He has helped create aspirational experiences through his commitment to high design, lifestyle, and innovation, collaborating with world-renowned architects, designers, and style-makers along the way.

As part of his past work experience, Mr. Pasquale served as the Managing Broker for the Scarsdale, New York, Sales Gallery at Sotheby's International Realty – Julia B. Fee. Prior to joining Sotheby's International Realty, Mr. Pasquale was the Senior Vice President of Sales and Marketing for Landsea Homes, where he was responsible for managing all sales and marketing operations in the Eastern U.S. for the global development company. Projects under his watch included Avora at Port Imperial, a 184-unit condominium building on the Weehawken, NJ waterfront with unobstructed midtown Manhattan views; Pierce Boston, an iconic 30-story residential tower in Boston's famed Fenway neighborhood, and 212 West 93rd Street, an upscale boutique condominium on Manhattan's Upper West Side.

Prior to joining Landsea, Mr. Pasquale spent the previous 3 years with Douglas Elliman Real Estate as Executive Vice President for the Westchester County region. He was also Senior Vice President of Marketing and Sales at RXR Realty where he spearheaded a national team of industry professionals, providing leadership in community and product design and development, marketing and media strategies, and sales management. While at RXR, Mr. Pasquale oversaw such high-profile projects as the Ritz-Carlton Residences in Baltimore and Long Island.

During his tenure as Vice President and Chief Marketing Officer for WCI Communities' Northeast U.S. Region, Mr. Pasquale led the company to win several national "Community of the Year" awards from the National Association of Home Builders (NAHB), as well as being named "Marketing Director of Year" in 1999. As Vice President of Marketing and Sales for K. Hovnanian Companies' Northeast Regional Operations, Mr. Pasquale was instrumental in leading the company into the luxury home and active adult marketplace while developing K. Hovnanian's active adult brand and creating the company's first 17,000-square-foot world-class interactive Home Design Gallery.

Mr. Pasquale attended New York University and Fairleigh Dickinson University where he earned a bachelor's degree. He also holds a M.I.R.M accreditation through the National Association of Home Builders and received a Masters in Real Estate Science from the Shack School of NYU.