

## Elena Delgado-Jenkins BIO

Elena Delgado Jenkins, born in Manhattan, NY, is a mother of 3 children and founder of EPIC Strategies, a Real Estate and Consulting company. She served in the US Army, Military Intelligence Battalion during Cold War and "Operation Desert Storm" in Germany with her husband and then settled in the city of Memphis, Tennessee.

He studied at the University of Puerto Rico, Department of Defense and the University of Memphis, pursuing his concentration in business administration.

Elena obtained her Real Estate, Insurance and Stock license in 1991 in the state of Tennessee. Working with cutting-edge companies such as Crye-Leike, Coldwell Banker and as part of the RE-MAX team in Tennessee.

With 30 years of experience, Elena, demonstrating great leadership, commitment and passion, has been recognized in the United States and Puerto Rico. Among these, *Rookie of the Year-1998, Top 40 Under 40-2007, Women To Watch -2006, 2008, 2010; Women Who Lead 2015 & 2016. REALTOR® of the Year of the San Juan Board of REALTORS® in 2018, Keystone Award Nominee* from the Five Star Institute, among others.

She toured the state of Tennessee and the "Mid-South" as a motivational speaker empowering other women and minorities on her "Smart Women Finish Rich" by David Bach tour, among other seminars since 1997.

Elena has been involved in her community as a volunteer at Veterans Hospital and St. Jude Children's Hospital, as well as serving as a lobbyist for political campaigns for the benefit of families and small businesses since 1999.

Educator, faculty member of the University of Memphis as an associate professor, since 2005.

Inaguro "Evolv" in 2003, a successful business of rehabilitation, physical training and pilates, as part of his company under his concept of "Physical, Economic and Emotional Well-being". He earned 4-year certification in Classical Pilates and Rehabilitation from the Power Pilates Academy and STOTT, as well as the National Academy of Sports Medicine (NASM). Giving way to his credo of never stopping learning, diversifying and finding balance in life enriching the lives of others.

Elena relocated to Puerto Rico in 2012, continuing her professional career as a Residential and Commercial Broker, in her company EPIC Strategies, obtaining her real estate and insurance license on the island. Within her current functions in the ASSOCIATION of REALTORS®, Elena serves as Federal Political Coordinator to Congress, Administrator of Professional Standards and Mediator/Ombudsman of PRAR, the Puerto Rico Association of REALTORS®. In addition, he is the first REALTOR® from Puerto Rico to be selected and appointed by the President of NAR, the National Association of REALTORS®, to the Advisory Board of Procedures and Interpretations of Professional Standards at the national level. The Board evaluates modifications to the Code of Ethics and advises the leadership of the NAR, through the Professional Standards Committee and its lawyers.

Es "Major Investor" del Realtor Party (RPAC) y President's Circle Platinum "R".

Elena firmly believes that life is a journey, not a destination. Always acquiring knowledge, always giving... it offers us a toast to an agile journey from "unconscious incompetence" to "unconscious competition" in every aspect of our lives.

Elena Delgado – END Caribbean Business Spanish

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She studied at the University of Puerto Rico, Department of Defense, and the University of Memphis, with her concentration in business administration.

Elena was licensed in Real Estate and Insurance in 1991 in the state of Tennessee, obtaining a Series 7, as well well. She worked with leading Tennessee brokerages, such as Crye-Leike, Coldwell Banker and was a part of the RE-MAX team.

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Educator as member of the University of Memphis faculty serving as adjunct professor since 2005.

Founded "Evolv" in 2003, a successful rehabilitation, physical training and Pilates business, as part of her business concept of "Physical, Economic and Emotional Wellness". Elena obtained a 4 year Classical Pilates comprehensive certification and rehabilitation from Power Pilates & STOTT, as well as the National Academy of Sports Medicine (NASM). Giving way to her creed of always learning, diversifying and finding balance in life, enriching the lives of others.

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Elena Delgado – END Caribbean Business English