

## **Sullivan County**

Single-Family Homes	Quarter 1			Last 12 Months		
Key Metrics	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
New Listings	175	220	+ 25.7%	1,020	1,063	+ 4.2%
Closed Sales	70	103	+ 47.1%	318	411	+ 29.2%
Days on Market Until Sale	161	164	+ 1.9%	165	162	- 1.8%
Median Sales Price*	\$100,000	\$90,000	- 10.0%	\$124,900	\$96,250	- 22.9%
Percent of Original List Price Received*	85.5%	84.5%	- 1.2%	85.6%	84.7%	- 1.1%
Inventory of Homes for Sale	597	535	- 10.4%			

Condos	Quarter 1			Last 12 Months		
Key Metrics	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
New Listings	3	3	0.0%	20	13	- 35.0%
Closed Sales	3	0	- 100.0%	8	7	- 12.5%
Days on Market Until Sale	71	0	- 100.0%	136	114	- 16.2%
Median Sales Price*	\$24,425	\$0	- 100.0%	\$24,425	\$45,500	+ 86.3%
Percent of Original List Price Received*	72.9%	0.0%	- 100.0%	76.3%	87.4%	+ 14.5%
Inventory of Homes for Sale	7	7	0.0%			

Co-Ops	Quarter 1			Last 12 Months		
Key Metrics	2015	2016	Percent Change	Thru 3-2015	Thru 3-2016	Percent Change
New Listings	0	0		1	1	0.0%
Closed Sales	0	0		0	0	
Days on Market Until Sale	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%	
Inventory of Homes for Sale	0	0				

<sup>\*</sup> Does not account for sale concessions and/or down payment assistance. Note: Percent changes are calculated using rounded figures, and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type Last 12 Months

