

Quarterly Indicators

Rockland County



Q2-2018

Housing markets across the nation are most assuredly active this summer, and buyer competition is manifesting itself into several quick sales above asking price. While the strength of the U.S. economy has helped purchase offers pile up, the Fed recently increased the federal funds rate by 0.25 percent, marking the second rate hike this year and seventh since late 2015. Although the 30-year mortgage rate did not increase, buyers often react by locking in at the current rate ahead of assumed higher rates later. When this happens, accelerated price increases are possible, causing further strain on affordability.

- Single-Family Closed Sales were down 9.7 percent to 468.
- Condos Closed Sales were down 9.4 percent to 135.
- Co-ops Closed Sales were down 36.8 percent to 12.
- Single-Family Median Sales Price increased 6.2 percent to \$468,750.
- Condos Median Sales Price increased 0.9 percent to \$219,900.
- Co-ops Median Sales Price increased 24.0 percent to \$78,750.

Inventory may be persistently lower in year-over-year comparisons, and home prices are still more likely to rise than not, but sales and new listings may finish the summer on the upswing. The housing supply outlook in several markets is beginning to show an increase in new construction and a move by builders away from overstocked rental units to new developments for sale. These are encouraging signs in an already healthy marketplace.

Quarterly Snapshot

- 10.3% **- 9.4%** **+ 6.3%**

One-Year Change in Closed Sales All Properties	One-Year Change in Homes for Sale All Properties	One-Year Change in Median Sales Price All Properties
- 10.3%	- 9.4%	+ 6.3%

Residential real estate activity comprised of Single-Family, Condo and Co-op properties. Percent changes are calculated using rounded figures.

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Single-Family Homes Market Overview

Key metrics for **Single-Family Homes Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2017	Q2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	<p>829, 552, 780, 1,121, 768, 522, 742, 1,103, 771, 534, 667, 1,112</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	1,103	1,112	+ 0.8%	1,845	1,779	- 3.6%
Pending Sales	<p>545, 409, 469, 609, 597, 458, 454, 621, 587, 441, 385, 623</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	621	623	+ 0.3%	1,075	1,008	- 6.2%
Closed Sales	<p>603, 532, 358, 498, 680, 514, 444, 518, 635, 570, 361, 468</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	518	468	- 9.7%	962	829	- 13.8%
Days on Market	<p>88, 100, 112, 98, 83, 96, 102, 92, 67, 77, 87, 82</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	92	82	- 10.9%	97	84	- 13.4%
Median Sales Price	<p>\$425,000, \$420,000, \$399,900, \$430,500, \$429,000, \$427,000, \$425,000, \$441,387, \$445,000, \$444,500, \$435,000, \$468,750</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	\$441,387	\$468,750	+ 6.2%	\$435,000	\$450,000	+ 3.4%
Average Sales Price	<p>\$466,235, \$454,880, \$438,884, \$467,021, \$454,705, \$454,102, \$459,742, \$471,321, \$473,454, \$478,961, \$484,869, \$510,242</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	\$471,321	\$510,242	+ 8.3%	\$465,977	\$499,210	+ 7.1%
Pct. of Orig. Price Received	<p>94.7%, 92.9%, 93.1%, 94.4%, 94.6%, 93.8%, 93.3%, 95.2%, 96.0%, 95.4%, 95.1%, 95.5%</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	95.2%	95.5%	+ 0.3%	94.3%	95.3%	+ 1.1%
Housing Affordability Index	<p>71, 72, 79, 74, 75, 73, 72, 72, 72, 71, 70, 64</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	72	64	- 11.1%	73	66	- 9.6%
Inventory of Homes for Sale	<p>1,330, 1,036, 1,055, 1,268, 1,125, 858, 877, 1,085, 975, 738, 792, 1,024</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	1,085	1,024	- 5.6%	--	--	--
Months Supply of Inventory	<p>8.7, 6.7, 6.4, 7.5, 6.5, 4.8, 5.0, 6.1, 5.5, 4.2, 4.7, 6.0</p> <p>Q3-2015, Q1-2016, Q3-2016, Q1-2017, Q3-2017, Q1-2018</p>	6.1	6.0	- 1.6%	--	--	--

Condos Market Overview

Key metrics for **Condominiums Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2017	Q2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	<p>Bar chart showing New Listings from Q3-2015 to Q1-2018. Values: 197, 133, 213, 221, 189, 147, 199, 232, 175, 133, 187, 255.</p>	232	255	+ 9.9%	431	442	+ 2.6%
Pending Sales	<p>Bar chart showing Pending Sales from Q3-2015 to Q1-2018. Values: 121, 85, 98, 133, 134, 122, 136, 150, 142, 137, 124, 187.</p>	150	187	+ 24.7%	286	311	+ 8.7%
Closed Sales	<p>Bar chart showing Closed Sales from Q3-2015 to Q1-2018. Values: 105, 115, 86, 110, 143, 138, 119, 149, 142, 147, 125, 135.</p>	149	135	- 9.4%	268	260	- 3.0%
Days on Market	<p>Bar chart showing Days on Market from Q3-2015 to Q1-2018. Values: 113, 111, 130, 110, 111, 95, 110, 92, 83, 85, 94, 68.</p>	92	68	- 26.1%	100	80	- 20.0%
Median Sales Price	<p>Bar chart showing Median Sales Price from Q3-2015 to Q1-2018. Values: \$252,000, \$209,000, \$196,500, \$207,500, \$230,000, \$219,988, \$220,000, \$218,000, \$236,250, \$220,000, \$225,000, \$219,000.</p>	\$218,000	\$219,900	+ 0.9%	\$219,000	\$220,500	+ 0.7%
Average Sales Price	<p>Bar chart showing Average Sales Price from Q3-2015 to Q1-2018. Values: \$265,775, \$269,290, \$226,417, \$247,691, \$267,472, \$241,328, \$255,015, \$265,688, \$259,240, \$243,193, \$260,716, \$260,017.</p>	\$265,588	\$260,017	- 2.1%	\$260,893	\$260,353	- 0.2%
Pct. of Orig. Price Received	<p>Bar chart showing Pct. of Orig. Price Received from Q3-2015 to Q1-2018. Values: 92.6%, 91.5%, 90.4%, 92.0%, 92.8%, 92.5%, 93.3%, 93.5%, 95.1%, 94.4%, 95.1%, 96.2%.</p>	93.5%	96.2%	+ 2.9%	93.4%	95.7%	+ 2.5%
Housing Affordability Index	<p>Bar chart showing Housing Affordability Index from Q3-2015 to Q1-2018. Values: 120, 145, 160, 154, 140, 142, 139, 145, 135, 143, 135, 135.</p>	145	135	- 6.9%	144	135	- 6.3%
Inventory of Homes for Sale	<p>Bar chart showing Inventory of Homes for Sale from Q3-2015 to Q1-2018. Values: 315, 249, 297, 302, 273, 229, 237, 247, 215, 159, 165, 190.</p>	247	190	- 23.1%	--	--	--
Months Supply of Inventory	<p>Bar chart showing Months Supply of Inventory from Q3-2015 to Q1-2018. Values: 9.3, 7.2, 8.7, 8.3, 7.3, 5.6, 5.4, 5.5, 4.7, 3.4, 3.6, 3.9.</p>	5.5	3.9	- 29.1%	--	--	--

Co-ops Market Overview

Key metrics for **Co-operatives Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

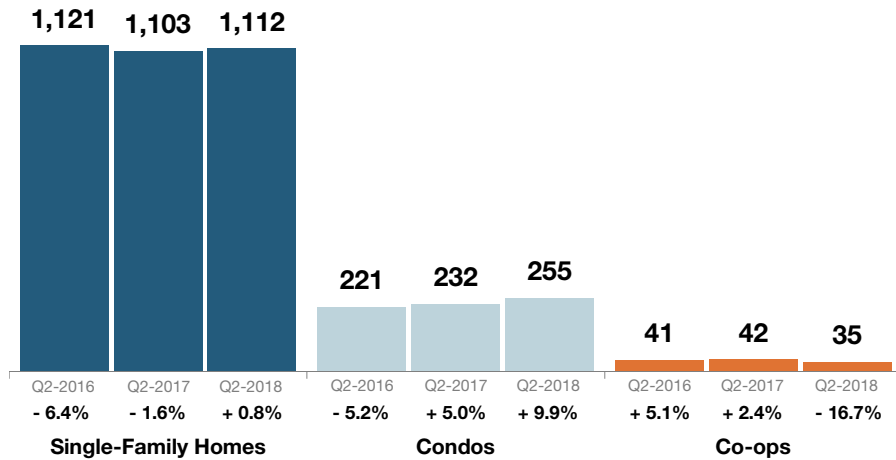


Key Metrics	Historical Sparkbars	Q2-2017	Q2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	<p>Q3-2015: 33, Q1-2016: 38, Q3-2016: 41, Q1-2017: 41, Q3-2017: 26, Q1-2018: 30, Q3-2017: 41, Q1-2018: 42, Q3-2017: 35, Q1-2018: 26, Q3-2017: 31, Q1-2018: 35</p>	42	35	- 16.7%	83	66	- 20.5%
Pending Sales	<p>Q3-2015: 21, Q1-2016: 10, Q3-2016: 15, Q1-2017: 26, Q3-2017: 27, Q1-2018: 17, Q3-2017: 19, Q1-2018: 27, Q3-2017: 28, Q1-2018: 13, Q3-2017: 17, Q1-2018: 25</p>	27	25	- 7.4%	46	42	- 8.7%
Closed Sales	<p>Q3-2015: 17, Q1-2016: 20, Q3-2016: 7, Q1-2017: 23, Q3-2017: 21, Q1-2018: 25, Q3-2017: 20, Q1-2018: 19, Q3-2017: 27, Q1-2018: 26, Q3-2017: 15, Q1-2018: 12</p>	19	12	- 36.8%	39	27	- 30.8%
Days on Market	<p>Q3-2015: 108, Q1-2016: 131, Q3-2016: 174, Q1-2017: 112, Q3-2017: 121, Q1-2018: 102, Q3-2017: 172, Q1-2018: 98, Q3-2017: 125, Q1-2018: 113, Q3-2017: 101, Q1-2018: 93</p>	98	93	- 5.1%	136	98	- 27.9%
Median Sales Price	<p>Q3-2015: \$86,750, Q1-2016: \$115,500, Q3-2016: \$56,000, Q1-2017: \$73,000, Q3-2017: \$72,000, Q1-2018: \$70,000, Q3-2017: \$65,000, Q1-2018: \$63,500, Q3-2017: \$70,000, Q1-2018: \$79,375, Q3-2017: \$60,000, Q1-2018: \$78,750</p>	\$63,500	\$78,750	+ 24.0%	\$65,000	\$72,500	+ 11.5%
Average Sales Price	<p>Q3-2015: \$192,038, Q1-2016: \$127,345, Q3-2016: \$71,571, Q1-2017: \$91,299, Q3-2017: \$106,714, Q1-2018: \$87,116, Q3-2017: \$95,003, Q1-2018: \$108,488, Q3-2017: \$81,109, Q1-2018: \$107,752, Q3-2017: \$88,917, Q1-2018: \$77,393</p>	\$103,468	\$77,333	- 25.3%	\$99,127	\$83,769	- 15.5%
Pct. of Orig. Price Received	<p>Q3-2015: 93.8%, Q1-2016: 86.6%, Q3-2016: 89.0%, Q1-2017: 87.4%, Q3-2017: 85.3%, Q1-2018: 88.6%, Q3-2017: 85.7%, Q1-2018: 86.4%, Q3-2017: 87.7%, Q1-2018: 90.9%, Q3-2017: 91.6%, Q1-2018: 93.2%</p>	86.4%	93.2%	+ 7.9%	86.0%	92.3%	+ 7.3%
Housing Affordability Index	<p>Q3-2015: 306, Q1-2016: 263, Q3-2016: 561, Q1-2017: 437, Q3-2017: 448, Q1-2018: 445, Q3-2017: 470, Q1-2018: 498, Q3-2017: 456, Q1-2018: 398, Q3-2017: 506, Q1-2018: 378</p>	498	378	- 24.1%	486	411	- 15.4%
Inventory of Homes for Sale	<p>Q3-2015: 65, Q1-2016: 79, Q3-2016: 85, Q1-2017: 74, Q3-2017: 60, Q1-2018: 56, Q3-2017: 62, Q1-2018: 61, Q3-2017: 53, Q1-2018: 51, Q3-2017: 53, Q1-2018: 48</p>	61	48	- 21.3%	--	--	--
Months Supply of Inventory	<p>Q3-2015: 10.3, Q1-2016: 15.0, Q3-2016: 16.5, Q1-2017: 12.3, Q3-2017: 9.2, Q1-2018: 7.9, Q3-2017: 8.4, Q1-2018: 8.1, Q3-2017: 7.0, Q1-2018: 7.0, Q3-2017: 7.5, Q1-2018: 6.9</p>	8.1	6.9	- 14.8%	--	--	--

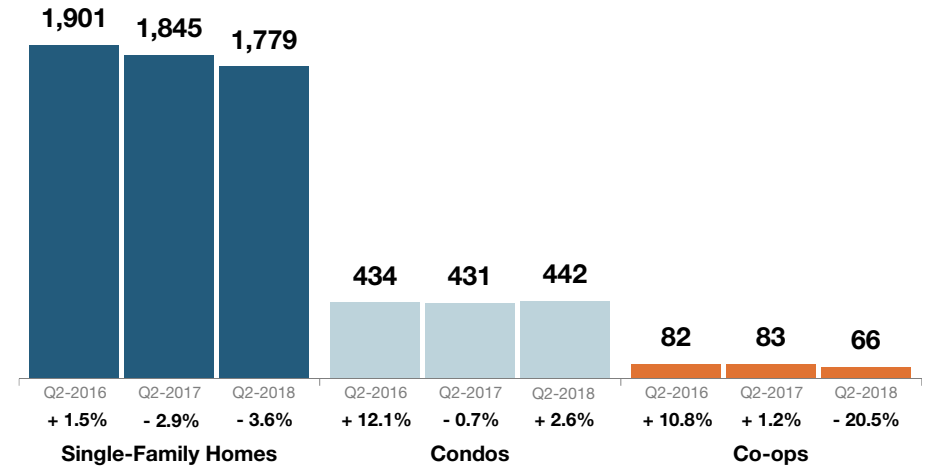
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

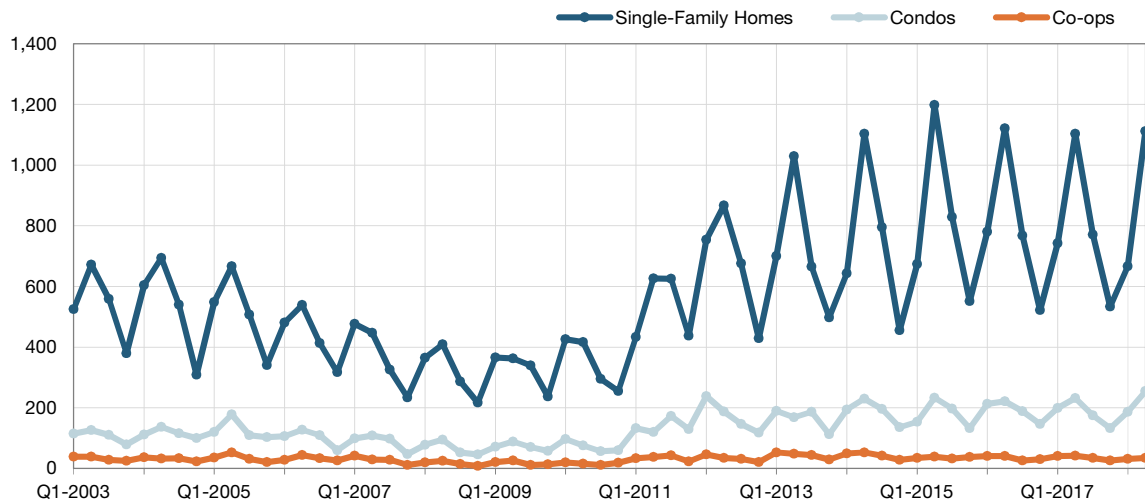
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Historical New Listings by Quarter



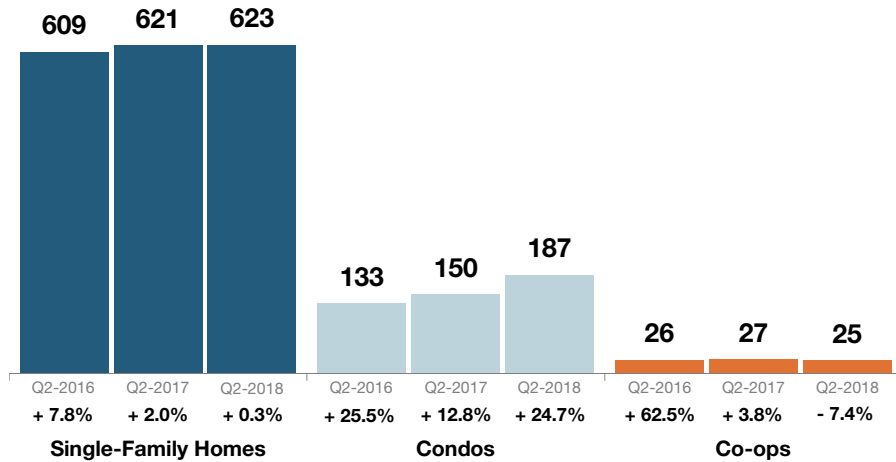
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	829	197	33
Q4-2015	552	133	38
Q1-2016	780	213	41
Q2-2016	1,121	221	41
Q3-2016	768	189	26
Q4-2016	522	147	30
Q1-2017	742	199	41
Q2-2017	1,103	232	42
Q3-2017	771	175	35
Q4-2017	534	133	26
Q1-2018	667	187	31
Q2-2018	1,112	255	35

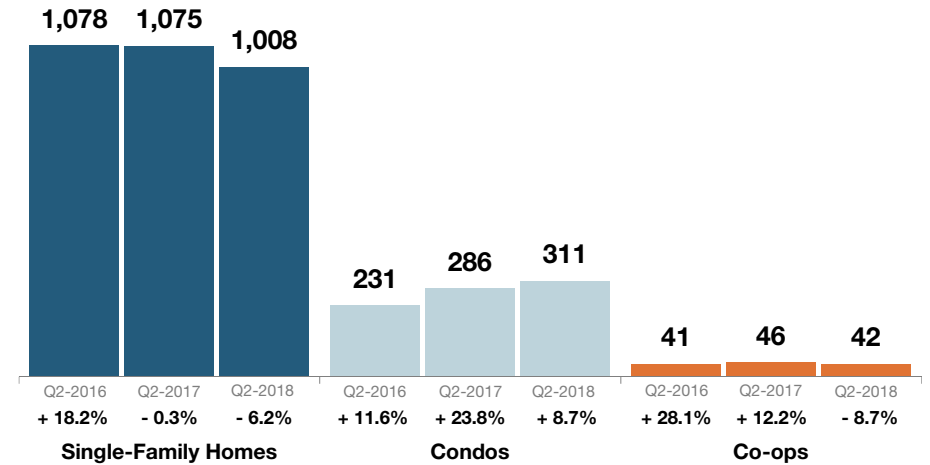
Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

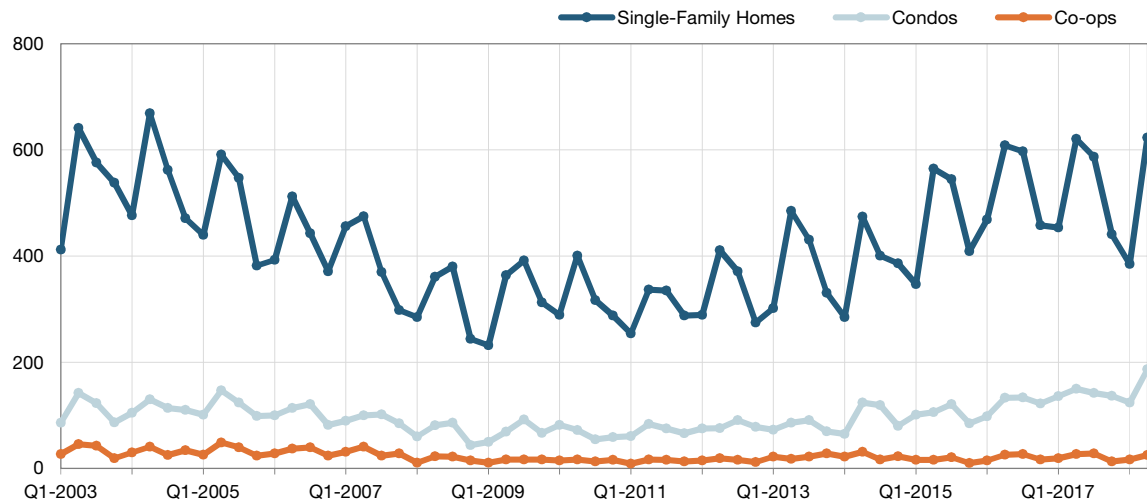
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Historical Pending Sales by Quarter



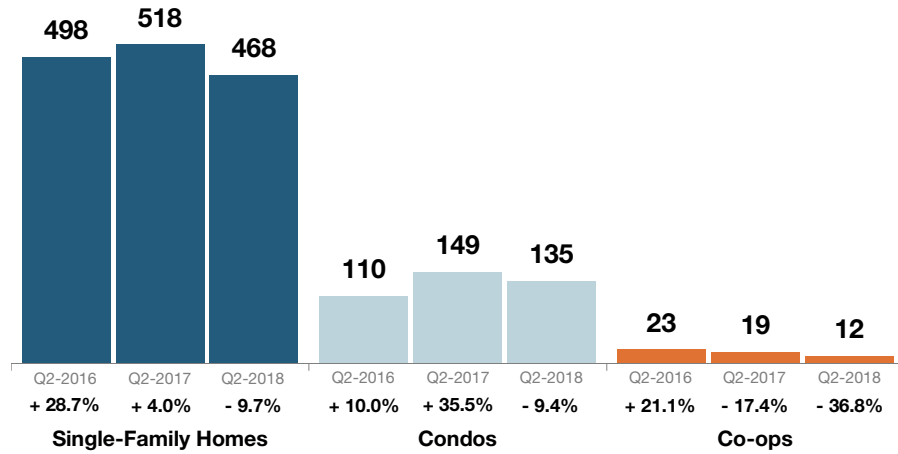
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	545	121	21
Q4-2015	409	85	10
Q1-2016	469	98	15
Q2-2016	609	133	26
Q3-2016	597	134	27
Q4-2016	458	122	17
Q1-2017	454	136	19
Q2-2017	621	150	27
Q3-2017	587	142	28
Q4-2017	441	137	13
Q1-2018	385	124	17
Q2-2018	623	187	25

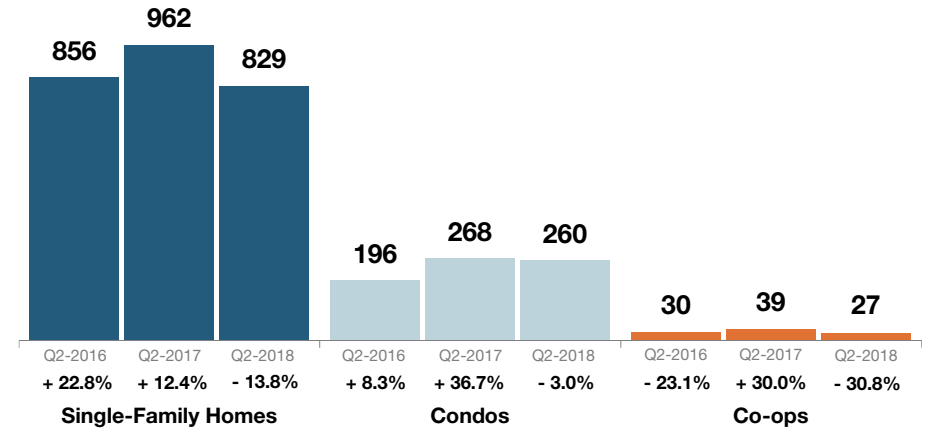
Closed Sales

A count of the actual sales that closed in a given quarter.

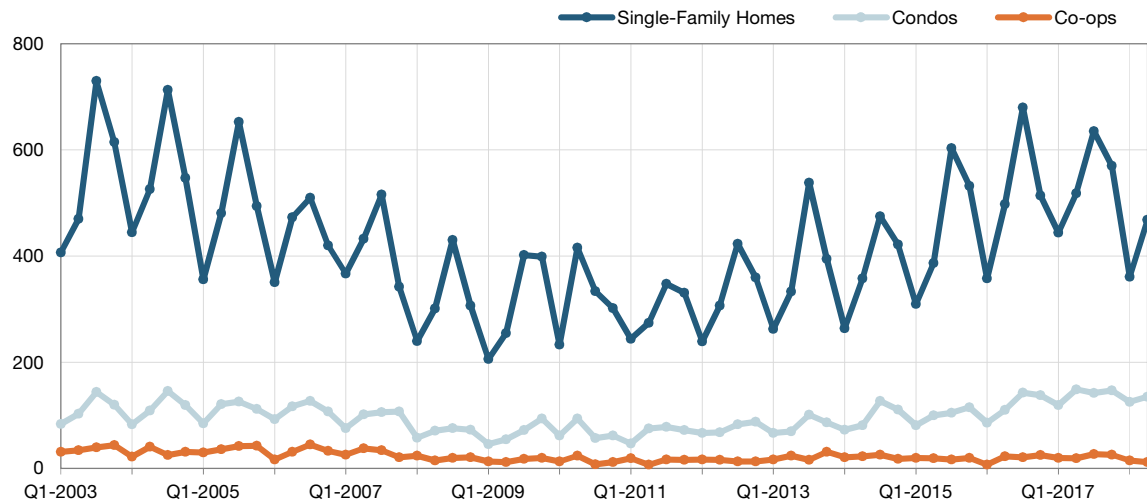
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Historical Closed Sales by Quarter



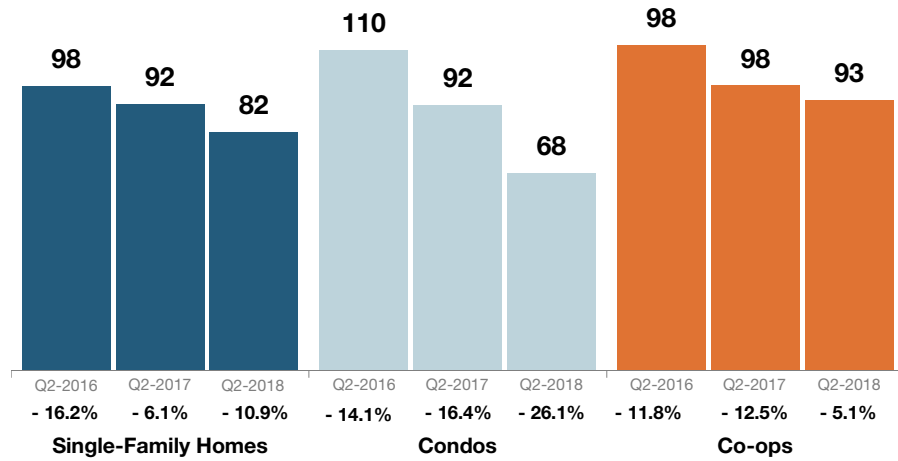
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	603	105	17
Q4-2015	532	115	20
Q1-2016	358	86	7
Q2-2016	498	110	23
Q3-2016	680	143	21
Q4-2016	514	138	25
Q1-2017	444	119	20
Q2-2017	518	149	19
Q3-2017	635	142	27
Q4-2017	570	147	26
Q1-2018	361	125	15
Q2-2018	468	135	12

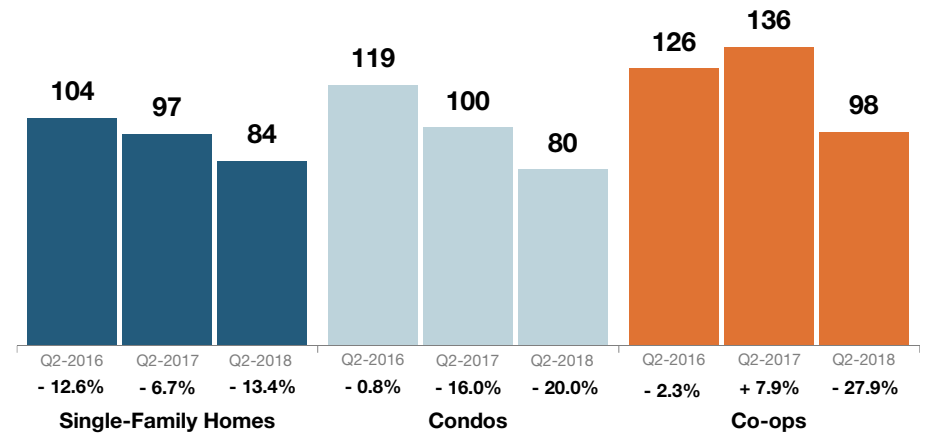
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

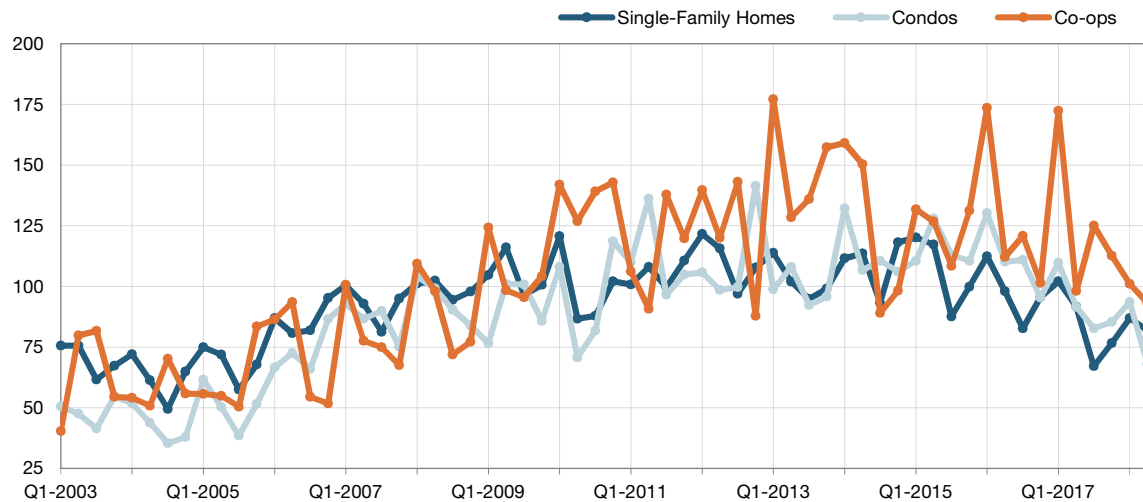
Q2-2018



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Historical Days on Market Until Sale by Quarter



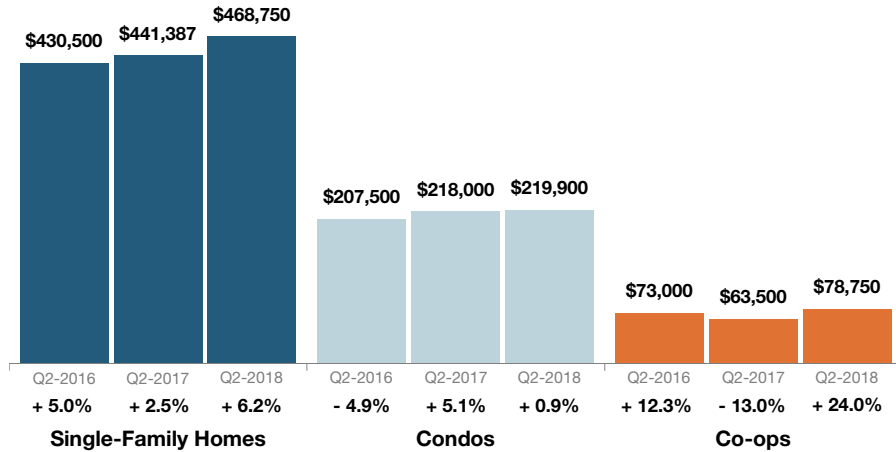
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	88	113	108
Q4-2015	100	111	131
Q1-2016	112	130	174
Q2-2016	98	110	112
Q3-2016	83	111	121
Q4-2016	96	95	102
Q1-2017	102	110	172
Q2-2017	92	92	98
Q3-2017	67	83	125
Q4-2017	77	85	113
Q1-2018	87	94	101
Q2-2018	82	68	93

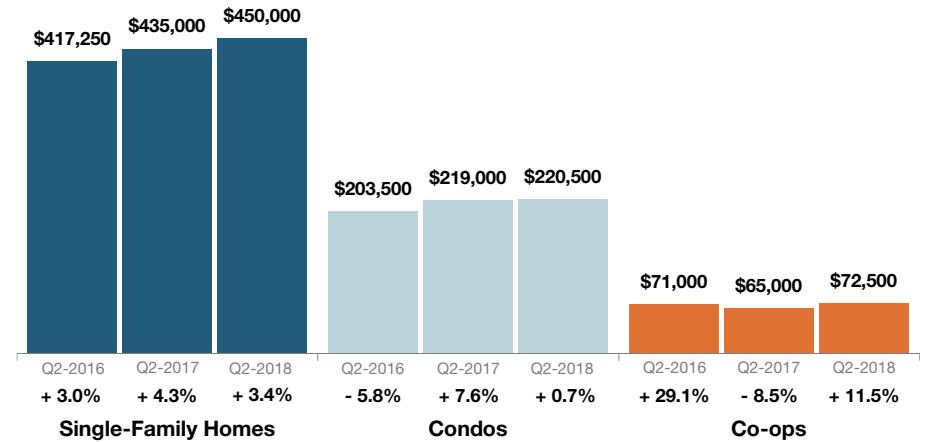
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

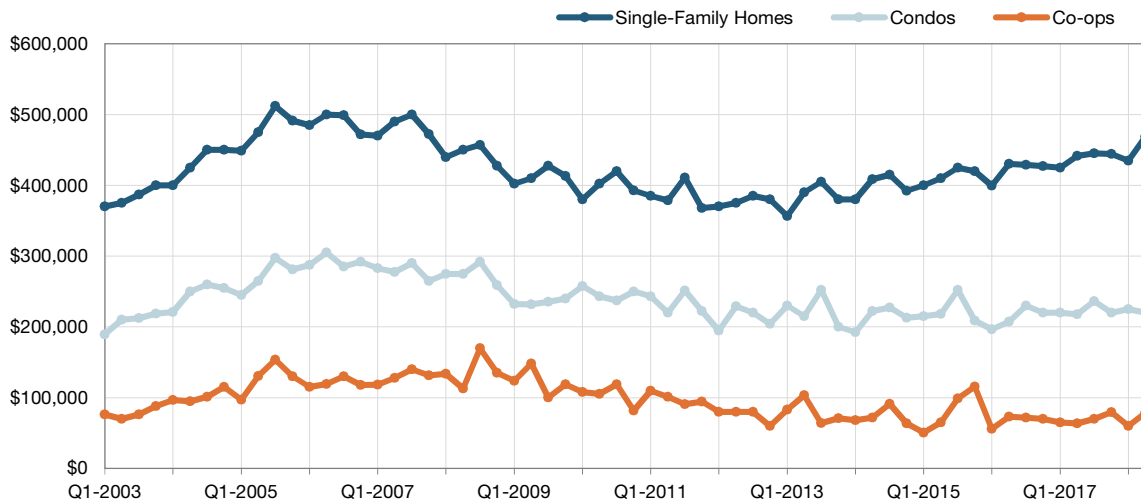
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Historical Median Sales Price by Quarter



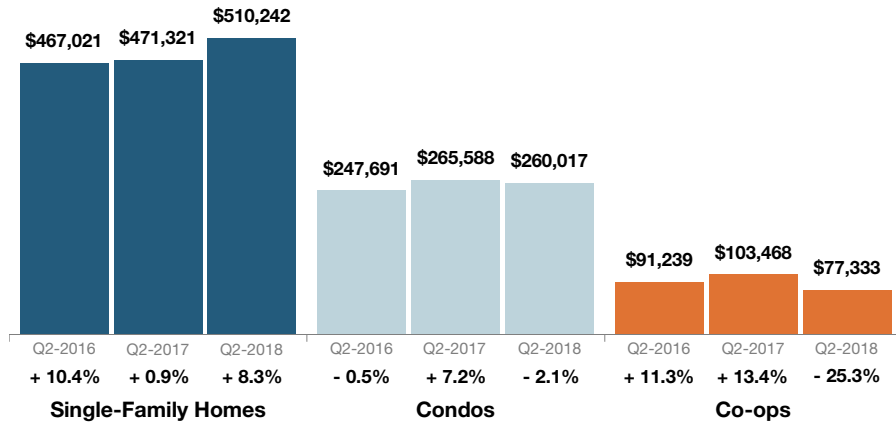
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	\$425,000	\$252,000	\$98,750
Q4-2015	\$420,000	\$209,000	\$115,500
Q1-2016	\$399,500	\$196,500	\$56,000
Q2-2016	\$430,500	\$207,500	\$73,000
Q3-2016	\$429,000	\$230,000	\$72,000
Q4-2016	\$427,000	\$219,988	\$70,000
Q1-2017	\$425,000	\$220,000	\$65,000
Q2-2017	\$441,387	\$218,000	\$63,500
Q3-2017	\$445,000	\$236,250	\$70,000
Q4-2017	\$444,500	\$220,000	\$79,375
Q1-2018	\$435,000	\$225,000	\$60,000
Q2-2018	\$468,750	\$219,900	\$78,750

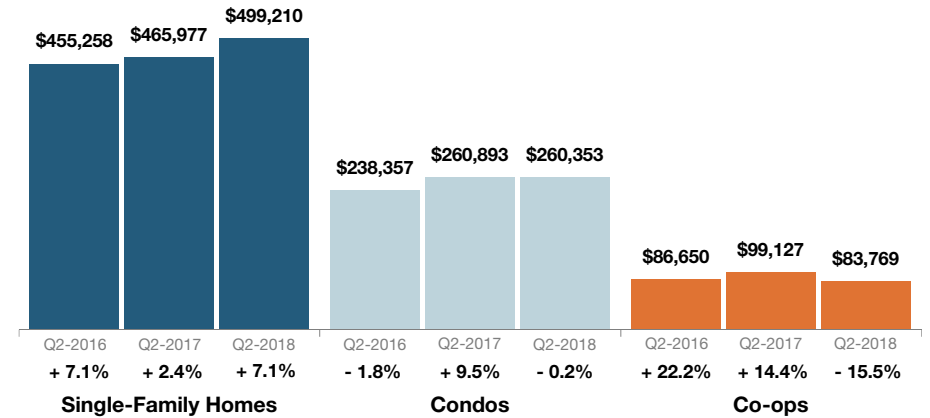
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

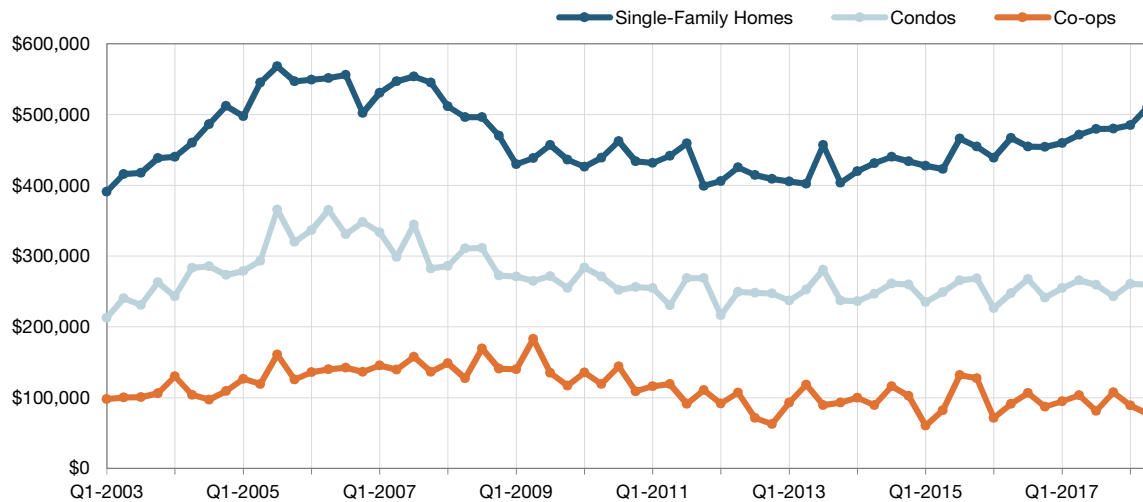
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Historical Average Sales Price by Quarter



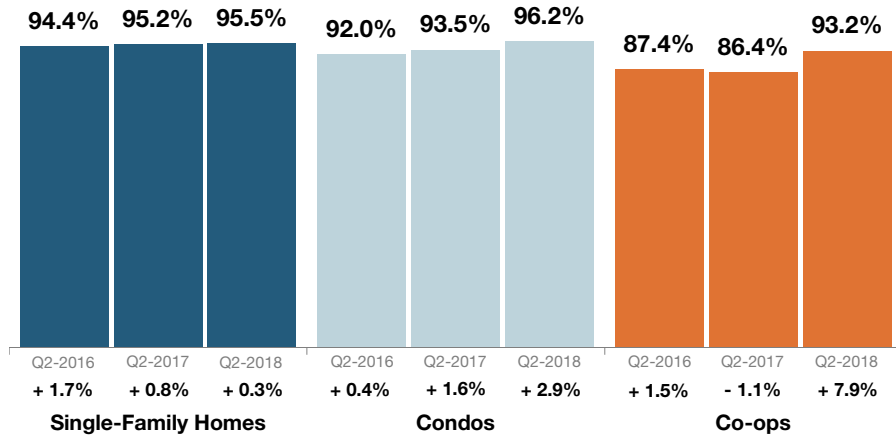
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	\$466,235	\$265,775	\$132,038
Q4-2015	\$454,880	\$268,290	\$127,345
Q1-2016	\$438,894	\$226,417	\$71,571
Q2-2016	\$467,021	\$247,691	\$91,239
Q3-2016	\$454,705	\$267,472	\$106,714
Q4-2016	\$454,102	\$241,328	\$87,116
Q1-2017	\$459,742	\$255,015	\$95,003
Q2-2017	\$471,321	\$265,588	\$103,468
Q3-2017	\$479,454	\$259,240	\$81,109
Q4-2017	\$479,951	\$243,193	\$107,752
Q1-2018	\$484,869	\$260,716	\$88,917
Q2-2018	\$510,242	\$260,017	\$77,333

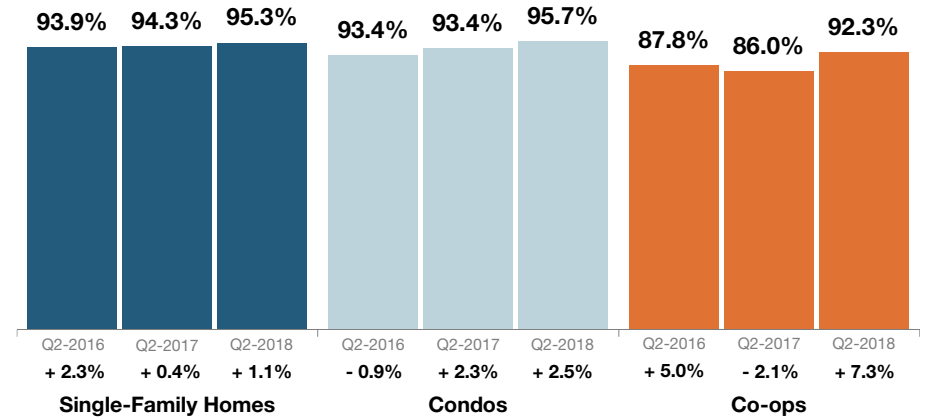
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

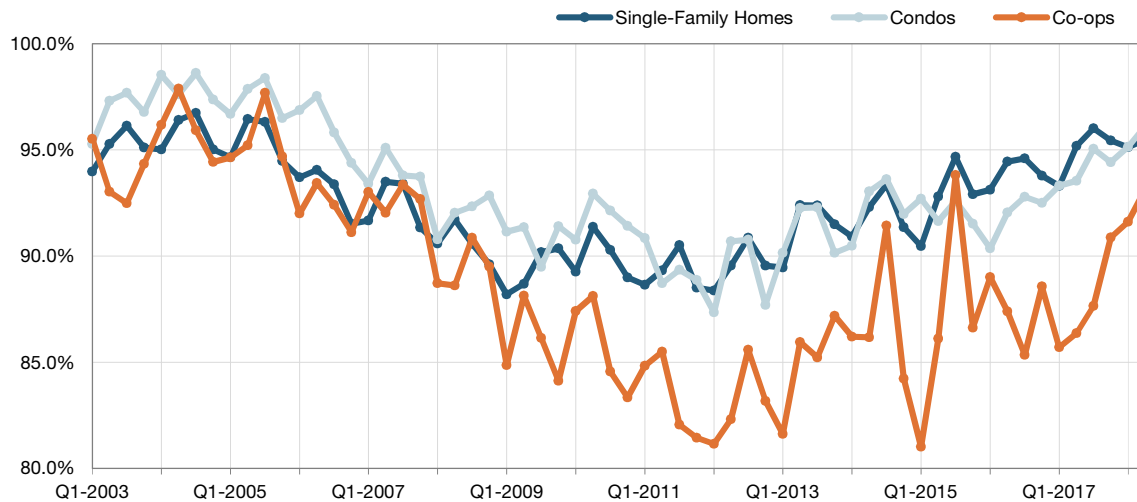
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Historical Percent of Original List Price Received by Quarter



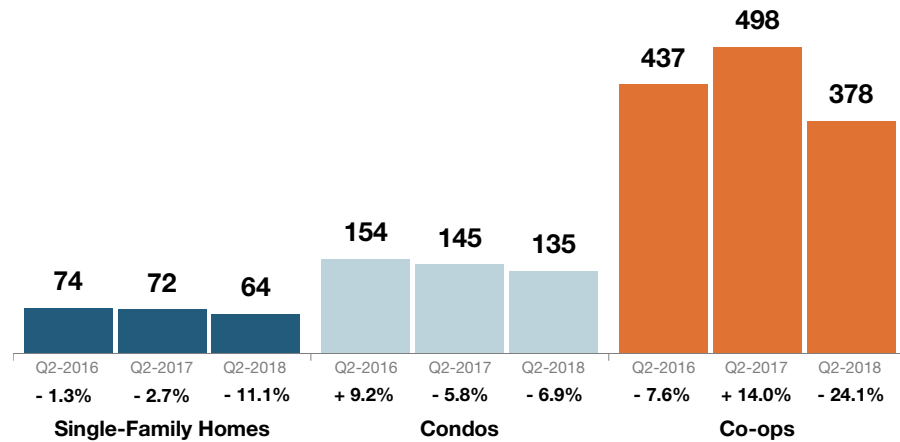
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	94.7%	92.6%	93.8%
Q4-2015	92.9%	91.5%	86.6%
Q1-2016	93.1%	90.4%	89.0%
Q2-2016	94.4%	92.0%	87.4%
Q3-2016	94.6%	92.8%	85.3%
Q4-2016	93.8%	92.5%	88.6%
Q1-2017	93.3%	93.3%	85.7%
Q2-2017	95.2%	93.5%	86.4%
Q3-2017	96.0%	95.1%	87.7%
Q4-2017	95.4%	94.4%	90.9%
Q1-2018	95.1%	95.1%	91.6%
Q2-2018	95.5%	96.2%	93.2%

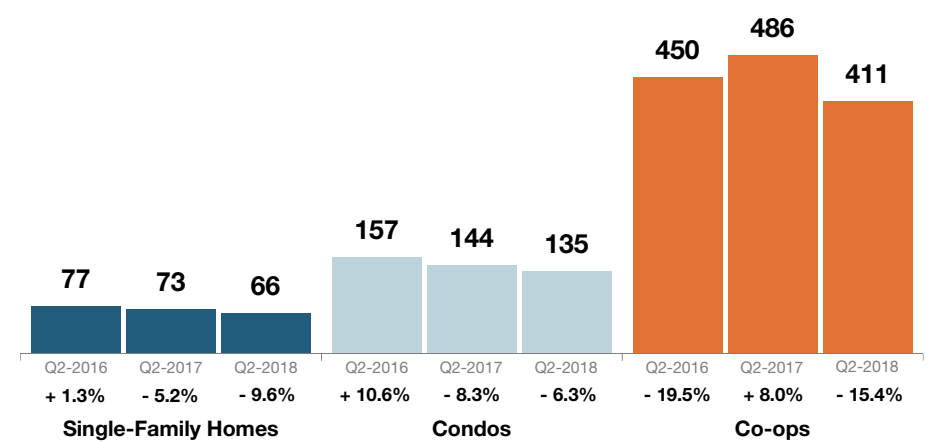
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

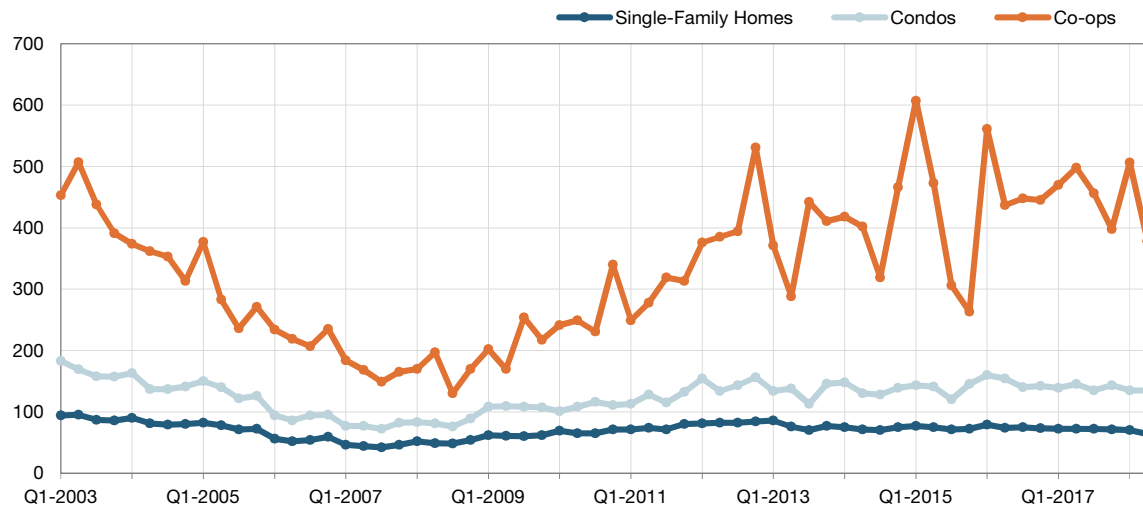
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Year to Date



Historical Housing Affordability Index by Quarter



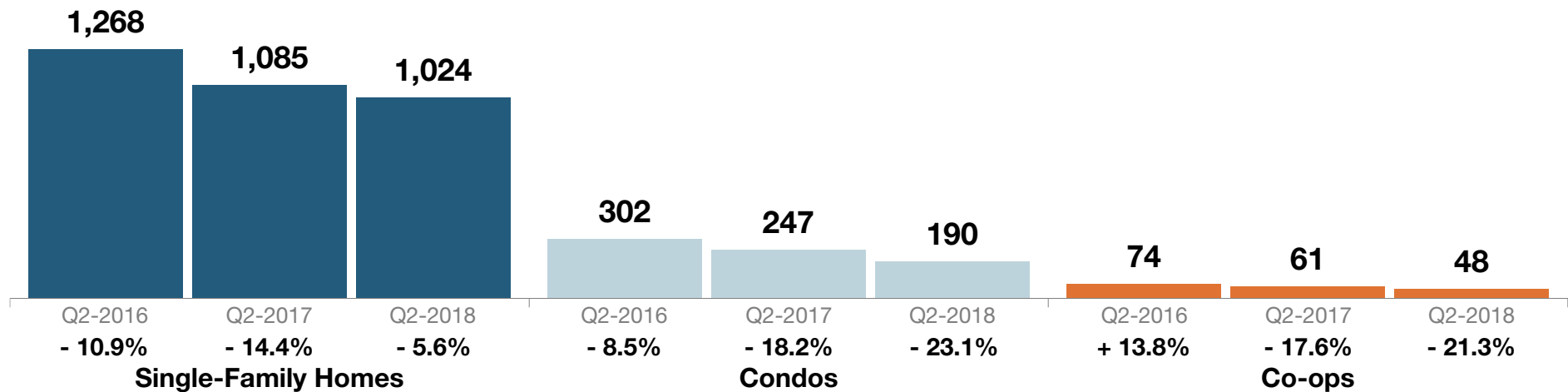
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	71	120	306
Q4-2015	72	145	263
Q1-2016	79	160	561
Q2-2016	74	154	437
Q3-2016	75	140	448
Q4-2016	73	142	445
Q1-2017	72	139	470
Q2-2017	72	145	498
Q3-2017	72	135	456
Q4-2017	71	143	398
Q1-2018	70	135	506
Q2-2018	64	135	378

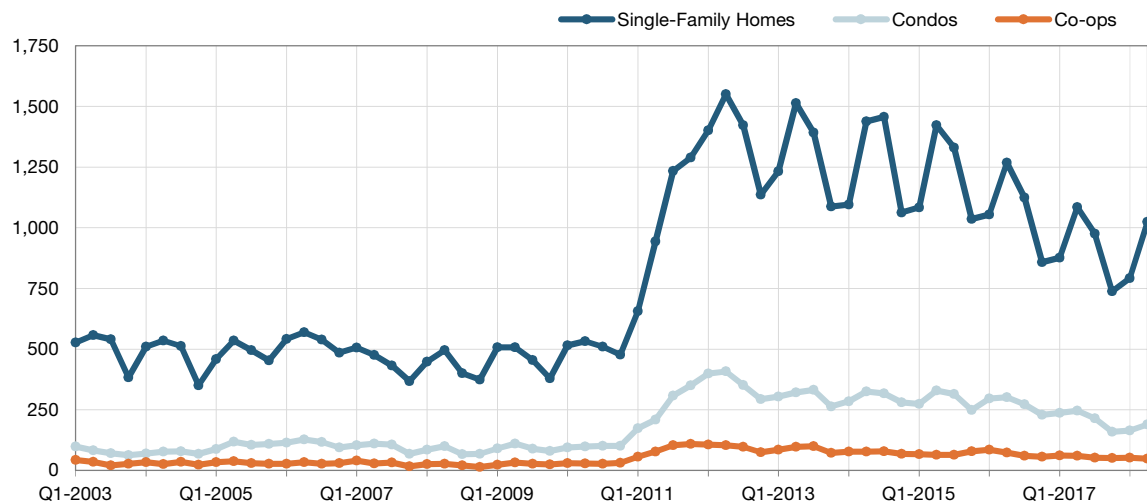
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

Q2-2018



Historical Inventory of Homes for Sale by Quarter



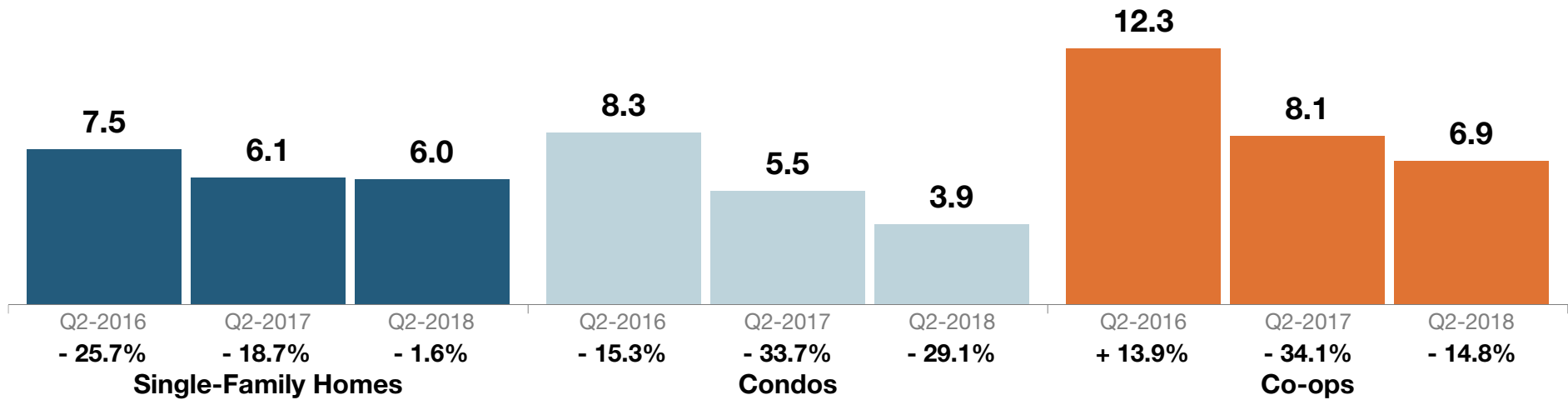
Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	1,330	315	65
Q4-2015	1,036	249	79
Q1-2016	1,055	297	85
Q2-2016	1,268	302	74
Q3-2016	1,125	273	60
Q4-2016	858	229	56
Q1-2017	877	237	62
Q2-2017	1,085	247	61
Q3-2017	975	215	53
Q4-2017	738	159	51
Q1-2018	792	165	53
Q2-2018	1,024	190	48

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

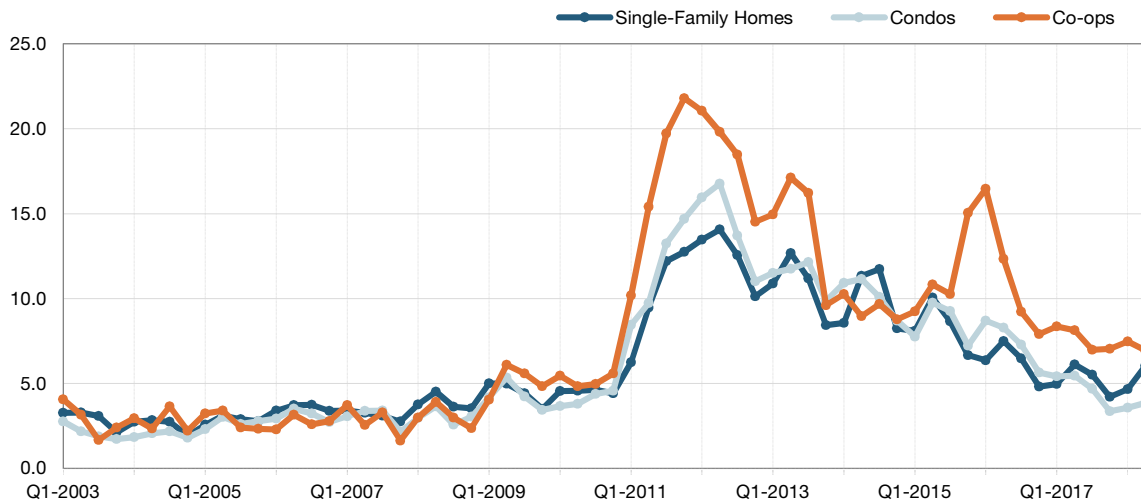
Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 4 quarters.

Q2-2018



Historical Months Supply of Inventory by Quarter



Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2015	8.7	9.3	10.3
Q4-2015	6.7	7.2	15.0
Q1-2016	6.4	8.7	16.5
Q2-2016	7.5	8.3	12.3
Q3-2016	6.5	7.3	9.2
Q4-2016	4.8	5.6	7.9
Q1-2017	5.0	5.4	8.4
Q2-2017	6.1	5.5	8.1
Q3-2017	5.5	4.7	7.0
Q4-2017	4.2	3.4	7.0
Q1-2018	4.7	3.6	7.5
Q2-2018	6.0	3.9	6.9

Total Market Overview

Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2017	Q2-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	<p>1,059 (Q3-2015), 723 (Q4-2015), 1,034 (Q1-2016), 1,383 (Q2-2016), 983 (Q3-2016), 699 (Q4-2016), 982 (Q1-2017), 1,377 (Q2-2017), 981 (Q3-2017), 693 (Q4-2017), 885 (Q1-2018), 1,402 (Q2-2018)</p>	1,377	1,402	+ 1.8%	2,359	2,287	- 3.1%
Pending Sales	<p>687 (Q3-2015), 504 (Q4-2015), 582 (Q1-2016), 768 (Q2-2016), 758 (Q3-2016), 597 (Q4-2016), 609 (Q1-2017), 798 (Q2-2017), 757 (Q3-2017), 591 (Q4-2017), 526 (Q1-2018), 835 (Q2-2018)</p>	798	835	+ 4.6%	1,407	1,361	- 3.3%
Closed Sales	<p>725 (Q3-2015), 667 (Q4-2015), 451 (Q1-2016), 631 (Q2-2016), 844 (Q3-2016), 677 (Q4-2016), 583 (Q1-2017), 686 (Q2-2017), 804 (Q3-2017), 743 (Q4-2017), 501 (Q1-2018), 615 (Q2-2018)</p>	686	615	- 10.3%	1,269	1,116	- 12.1%
Days on Market	<p>92 (Q3-2015), 103 (Q4-2015), 117 (Q1-2016), 101 (Q2-2016), 88 (Q3-2016), 96 (Q4-2016), 106 (Q1-2017), 92 (Q2-2017), 72 (Q3-2017), 80 (Q4-2017), 89 (Q1-2018), 79 (Q2-2018)</p>	92	79	- 14.1%	98	84	- 14.3%
Median Sales Price	<p>\$395,750 (Q3-2015), \$384,800 (Q4-2015), \$375,000 (Q1-2016), \$395,000 (Q2-2016), \$398,500 (Q3-2016), \$382,500 (Q4-2016), \$385,000 (Q1-2017), \$400,000 (Q2-2017), \$415,000 (Q3-2017), \$400,000 (Q4-2017), \$385,000 (Q1-2018), \$425,000 (Q2-2018)</p>	\$400,000	\$425,000	+ 6.3%	\$395,000	\$400,000	+ 1.3%
Average Sales Price	<p>\$429,777 (Q3-2015), \$412,888 (Q4-2015), \$392,676 (Q1-2016), \$415,089 (Q2-2016), \$414,323 (Q3-2016), \$397,176 (Q4-2016), \$405,441 (Q1-2017), \$416,447 (Q2-2017), \$427,183 (Q3-2017), \$420,004 (Q4-2017), \$416,952 (Q1-2018), \$446,867 (Q2-2018)</p>	\$416,447	\$446,867	+ 7.3%	\$411,391	\$433,452	+ 5.4%
Pct. of Orig. Price Received	<p>94.4% (Q3-2015), 92.5% (Q4-2015), 92.5% (Q1-2016), 93.8% (Q2-2016), 94.1% (Q3-2016), 93.3% (Q4-2016), 93.1% (Q1-2017), 94.6% (Q2-2017), 95.6% (Q3-2017), 95.1% (Q4-2017), 95.0% (Q1-2018), 95.6% (Q2-2018)</p>	94.6%	95.6%	+ 1.1%	93.9%	95.3%	+ 1.5%
Housing Affordability Index	<p>76 (Q3-2015), 79 (Q4-2015), 84 (Q1-2016), 81 (Q2-2016), 81 (Q3-2016), 81 (Q4-2016), 79 (Q1-2017), 79 (Q2-2017), 77 (Q3-2017), 79 (Q4-2017), 79 (Q1-2018), 70 (Q2-2018)</p>	79	70	- 11.4%	80	74	- 7.5%
Inventory of Homes for Sale	<p>1,710 (Q3-2015), 1,364 (Q4-2015), 1,437 (Q1-2016), 1,644 (Q2-2016), 1,458 (Q3-2016), 1,143 (Q4-2016), 1,176 (Q1-2017), 1,393 (Q2-2017), 1,243 (Q3-2017), 948 (Q4-2017), 1,010 (Q1-2018), 1,262 (Q2-2018)</p>	1,393	1,262	- 9.4%	--	--	--
Months Supply of Inventory	<p>8.8 (Q3-2015), 7.0 (Q4-2015), 7.0 (Q1-2016), 7.8 (Q2-2016), 6.7 (Q3-2016), 5.1 (Q4-2016), 5.2 (Q1-2017), 6.1 (Q2-2017), 5.4 (Q3-2017), 4.1 (Q4-2017), 4.5 (Q1-2018), 5.6 (Q2-2018)</p>	6.1	5.6	- 8.2%	--	--	--