

Quarterly Indicators

Westchester County



Q2-2020

Q2 was substantially impacted by COVID-19, which slowed the economy and housing activity along with it for much of the last three months. Recent weeks have seen the economy slowly reopening and buyer activity coming back significantly, with June showing activity as tracked by ShowingTime up substantially from April and May levels and nationally now above June 2019 levels.

- Single-Family Closed Sales were down 21.2 percent to 1,182.
- Condos Closed Sales were down 41.5 percent to 203.
- Co-ops Closed Sales were down 30.2 percent to 345.
- Single-Family Median Sales Price increased 1.1 percent to \$710,500.
- Condos Median Sales Price decreased 2.3 percent to \$391,000.
- Co-ops Median Sales Price increased 5.6 percent to \$190,000.

While buyer activity has quickly recovered from COVID-19 lows, sellers continue to list fewer homes for sale than trends before COVID-19 indicated. Many housing experts believe sellers remain reluctant to list their homes due to continued concerns over COVID-19. Until sellers regain confidence, housing inventory will continue to be constrained during what is expected to be an active summer selling season.

Quarterly Snapshot

- 26.1% **- 23.8%** **+ 8.5%**

One-Year Change in Closed Sales All Properties	One-Year Change in Homes for Sale All Properties	One-Year Change in Median Sales Price All Properties
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Residential real estate activity composed of Single-Family, Condo and Co-op properties. Percent changes are calculated using rounded figures.

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Single-Family Homes Market Overview

Key metrics for **Single-Family Homes Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2019	Q2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>2,168 (Q3-2017), 1,328 (Q1-2018), 2,446 (Q3-2018), 3,484 (Q1-2019), 2,295 (Q3-2019), 1,436 (Q1-2020), 2,605 (Q3-2017), 3,453 (Q1-2018), 2,179 (Q3-2018), 1,256 (Q1-2019), 2,240 (Q3-2019), 2,334 (Q1-2020)</p>	3,453	2,334	- 32.4%	6,058	4,574	- 24.5%
Pending Sales	<p>1,430 (Q3-2017), 1,310 (Q1-2018), 1,220 (Q3-2018), 1,947 (Q1-2019), 1,407 (Q3-2019), 1,201 (Q1-2020), 1,249 (Q3-2017), 1,956 (Q1-2018), 1,446 (Q3-2018), 1,341 (Q1-2019), 1,248 (Q3-2019), 1,585 (Q1-2020)</p>	1,956	1,585	- 19.0%	3,205	2,833	- 11.6%
Closed Sales	<p>1,998 (Q3-2017), 1,442 (Q1-2018), 1,041 (Q3-2018), 1,561 (Q1-2019), 1,919 (Q3-2019), 1,362 (Q1-2020), 984 (Q3-2017), 1,500 (Q1-2018), 1,940 (Q3-2018), 1,415 (Q1-2019), 1,059 (Q3-2019), 1,182 (Q1-2020)</p>	1,500	1,182	- 21.2%	2,484	2,241	- 9.8%
Days on Market	<p>66 (Q3-2017), 77 (Q1-2018), 89 (Q3-2018), 75 (Q1-2019), 63 (Q3-2019), 80 (Q1-2020), 88 (Q3-2017), 79 (Q1-2018), 66 (Q3-2018), 82 (Q1-2019), 99 (Q3-2019), 82 (Q1-2020)</p>	79	82	+ 3.8%	83	90	+ 8.4%
Median Sales Price	<p>\$680,000 (Q3-2017), \$680,000 (Q1-2018), \$612,500 (Q3-2018), \$710,000 (Q1-2019), \$678,500 (Q3-2019), \$601,750 (Q1-2020), \$600,000 (Q3-2017), \$702,500 (Q1-2018), \$699,000 (Q3-2018), \$615,000 (Q1-2019), \$640,000 (Q3-2019), \$710,500 (Q1-2020)</p>	\$702,500	\$710,500	+ 1.1%	\$650,000	\$675,000	+ 3.8%
Average Sales Price	<p>\$873,589 (Q3-2017), \$795,054 (Q1-2018), \$825,054 (Q3-2018), \$919,563 (Q1-2019), \$879,233 (Q3-2019), \$776,984 (Q1-2020), \$755,523 (Q3-2017), \$883,812 (Q1-2018), \$906,877 (Q3-2018), \$802,990 (Q1-2019), \$795,776 (Q3-2019), \$921,133 (Q1-2020)</p>	\$883,812	\$921,133	+ 4.2%	\$832,992	\$861,894	+ 3.5%
Pct. of Orig. Price Received	<p>97.1% (Q3-2017), 95.2% (Q1-2018), 94.9% (Q3-2018), 96.3% (Q1-2019), 96.6% (Q3-2019), 94.6% (Q1-2020), 94.0% (Q3-2017), 95.6% (Q1-2018), 96.0% (Q3-2018), 93.9% (Q1-2019), 93.5% (Q3-2019), 95.7% (Q1-2020)</p>	95.6%	95.7%	+ 0.1%	95.0%	94.7%	- 0.3%
Housing Affordability Index	<p>47 (Q3-2017), 53 (Q1-2018), 50 (Q3-2018), 42 (Q1-2019), 44 (Q3-2019), 47 (Q1-2020), 51 (Q3-2017), 44 (Q1-2018), 46 (Q3-2018), 53 (Q1-2019), 50 (Q3-2019), 45 (Q1-2020)</p>	44	45	+ 2.3%	48	48	0.0%
Inventory of Homes for Sale	<p>2,888 (Q3-2017), 1,904 (Q1-2018), 2,500 (Q3-2018), 3,241 (Q1-2019), 3,076 (Q3-2019), 2,064 (Q1-2020), 2,744 (Q3-2017), 3,373 (Q1-2018), 2,998 (Q3-2018), 1,791 (Q1-2019), 2,152 (Q3-2019), 2,292 (Q1-2020)</p>	3,373	2,292	- 32.0%	--	--	--
Months Supply of Inventory	<p>5.7 (Q3-2017), 3.7 (Q1-2018), 5.0 (Q3-2018), 6.6 (Q1-2019), 6.3 (Q3-2019), 4.3 (Q1-2020), 5.7 (Q3-2017), 7.0 (Q1-2018), 6.1 (Q3-2018), 3.6 (Q1-2019), 4.3 (Q3-2019), 4.9 (Q1-2020)</p>	7.0	4.9	- 30.0%	--	--	--

Condos Market Overview

Key metrics for Condominiums Only for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2019	Q2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		641	411	- 35.9%	1,091	840	- 23.0%
Pending Sales		403	228	- 43.4%	696	489	- 29.7%
Closed Sales		347	203	- 41.5%	605	436	- 27.9%
Days on Market		66	80	+ 21.2%	72	77	+ 6.9%
Median Sales Price		\$400,000	\$391,000	- 2.3%	\$380,000	\$390,500	+ 2.8%
Average Sales Price		\$480,438	\$451,654	- 6.0%	\$457,330	\$459,539	+ 0.5%
Pct. of Orig. Price Received		96.2%	95.3%	- 0.9%	95.8%	95.6%	- 0.2%
Housing Affordability Index		77	83	+ 7.8%	81	83	+ 2.5%
Inventory of Homes for Sale		505	450	- 10.9%	--	--	--
Months Supply of Inventory		4.6	4.7	+ 2.2%	--	--	--

Co-ops Market Overview

Key metrics for **Co-operatives Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

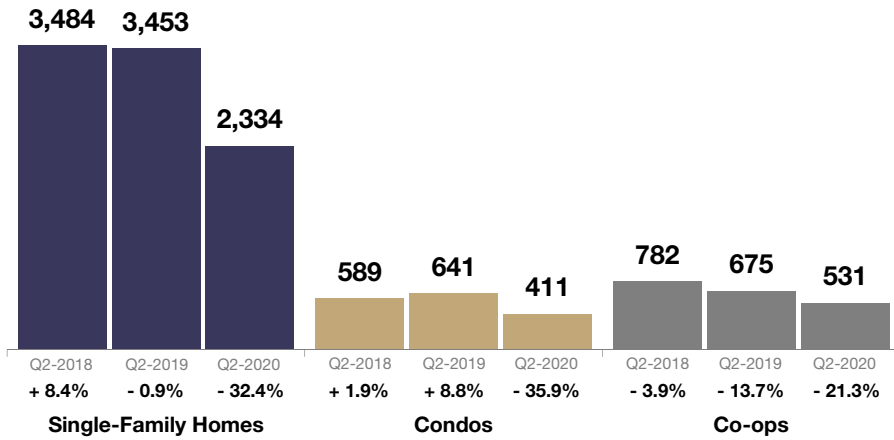


Key Metrics	Historical Sparkbars	Q2-2019	Q2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>658, 440, 677, 782, 585, 456, 606, 675, 613, 470, 597, 531</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	675	531	- 21.3%	1,281	1,128	- 11.9%
Pending Sales	<p>484, 481, 423, 612, 479, 476, 457, 503, 466, 404, 432, 306</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	503	306	- 39.2%	960	738	- 23.1%
Closed Sales	<p>590, 475, 453, 472, 545, 524, 448, 494, 456, 473, 381, 345</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	494	345	- 30.2%	942	726	- 22.9%
Days on Market	<p>77, 81, 92, 81, 67, 71, 79, 71, 57, 62, 67, 68</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	71	68	- 4.2%	75	68	- 9.3%
Median Sales Price	<p>\$165,000, \$155,000, \$155,000, \$170,000, \$170,000, \$166,000, \$169,950, \$180,000, \$180,000, \$169,999, \$176,000, \$180,000</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	\$180,000	\$190,000	+ 5.6%	\$175,000	\$180,000	+ 2.9%
Average Sales Price	<p>\$197,373, \$184,563, \$188,656, \$204,823, \$205,792, \$185,024, \$193,695, \$217,095, \$212,055, \$184,422, \$208,663, \$231,457</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	\$217,095	\$231,457	+ 6.6%	\$205,962	\$219,495	+ 6.6%
Pct. of Orig. Price Received	<p>95.8%, 94.9%, 95.6%, 96.6%, 96.9%, 96.7%, 95.9%, 96.8%, 98.0%, 97.2%, 96.6%, 96.4%</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	96.8%	96.4%	- 0.4%	96.4%	96.5%	+ 0.1%
Housing Affordability Index	<p>194, 204, 196, 175, 176, 170, 179, 172, 180, 191, 183, 170</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	172	170	- 1.2%	177	179	+ 1.1%
Inventory of Homes for Sale	<p>821, 579, 665, 668, 639, 473, 509, 550, 562, 494, 532, 634</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	550	634	+ 15.3%	--	--	--
Months Supply of Inventory	<p>4.9, 3.4, 4.0, 4.0, 3.8, 2.9, 3.0, 3.4, 3.5, 3.2, 3.5, 4.7</p> <p>Q3-2017, Q1-2018, Q3-2018, Q1-2019, Q3-2019, Q1-2020</p>	3.4	4.7	+ 38.2%	--	--	--

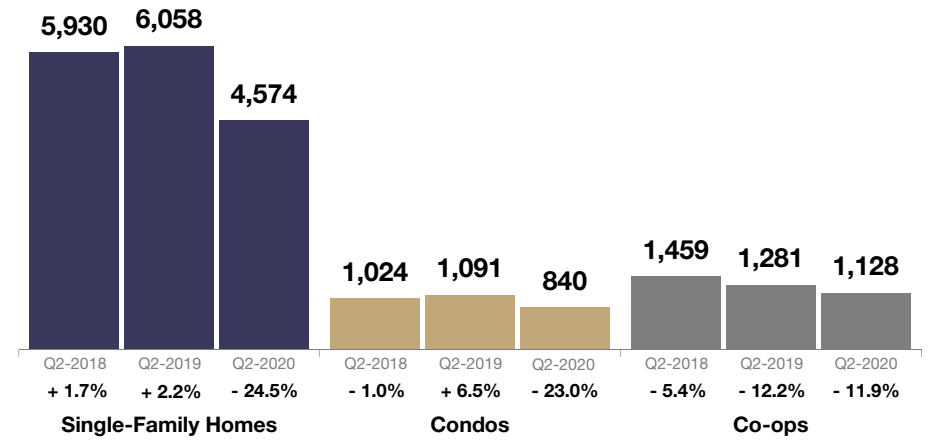
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

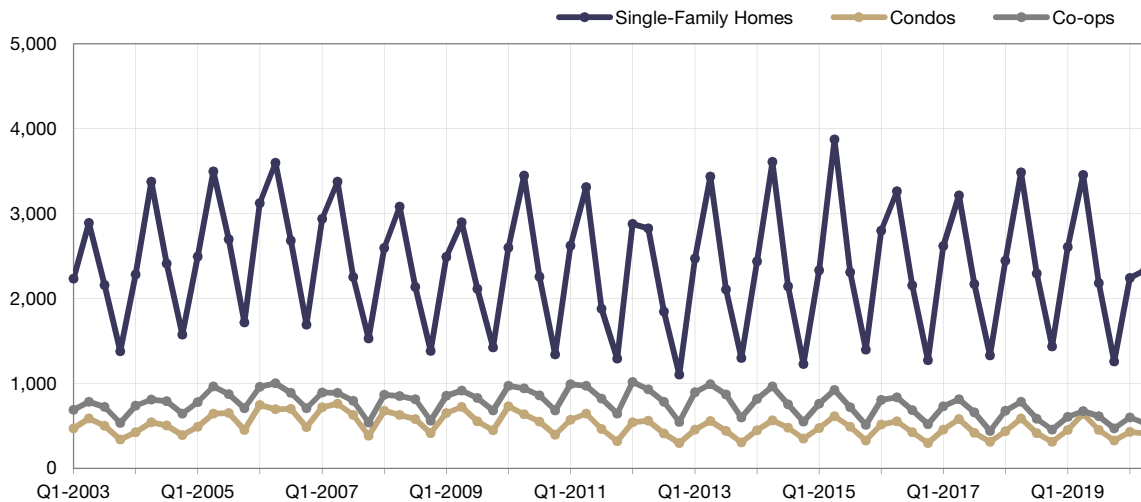
Q2-2020



Year to Date



Historical New Listings by Quarter



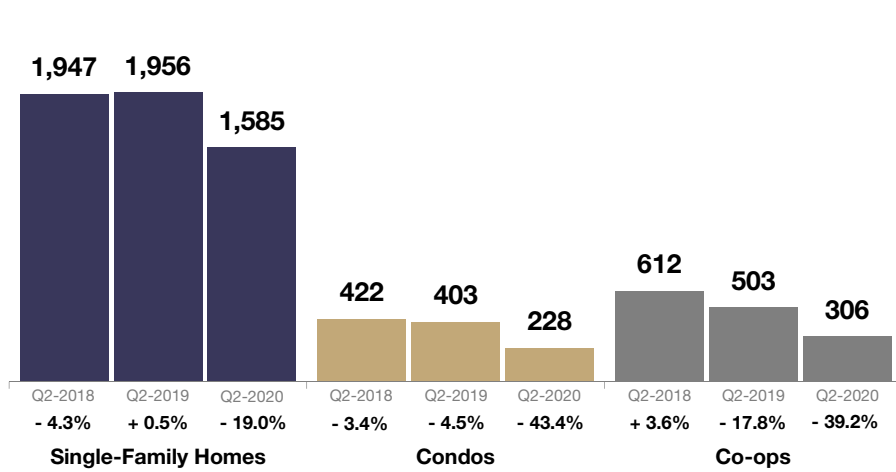
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	2,168	419	658
Q4-2017	1,328	314	440
Q1-2018	2,446	435	677
Q2-2018	3,484	589	782
Q3-2018	2,295	413	585
Q4-2018	1,436	311	456
Q1-2019	2,605	450	606
Q2-2019	3,453	641	675
Q3-2019	2,179	452	613
Q4-2019	1,256	327	470
Q1-2020	2,240	429	597
Q2-2020	2,334	411	531

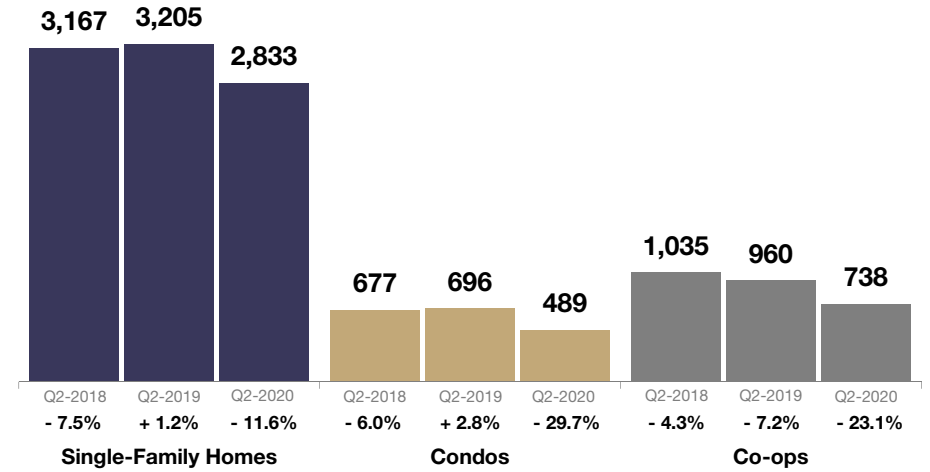
Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

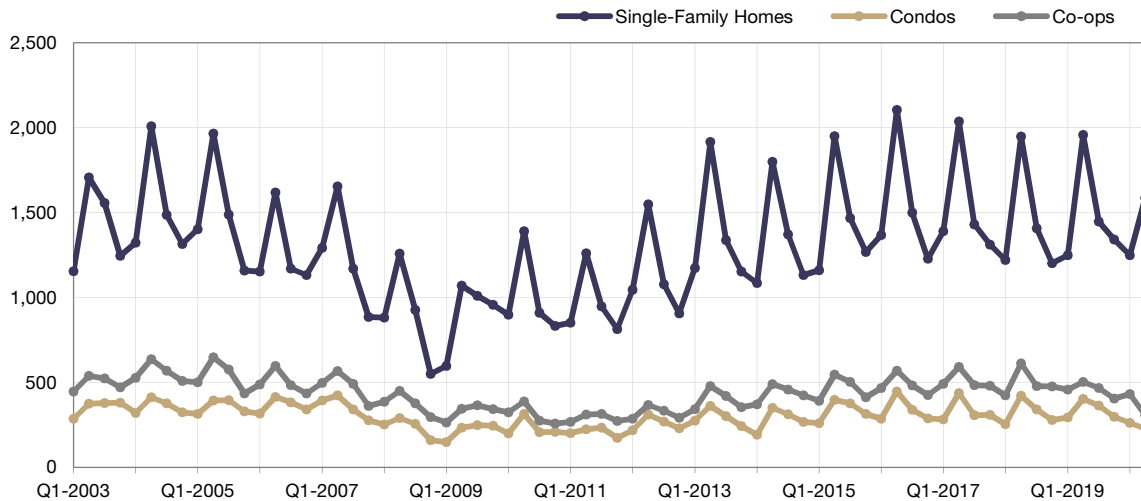
Q2-2020



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Historical Pending Sales by Quarter



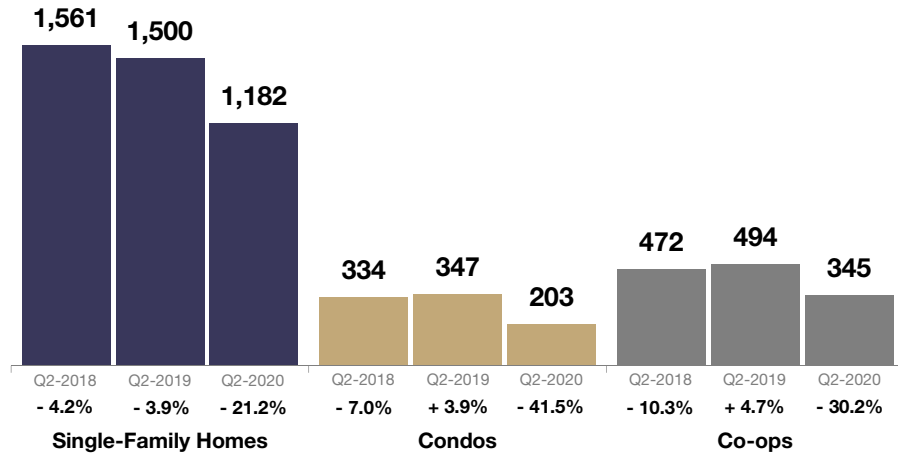
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	1,430	306	484
Q4-2017	1,310	308	481
Q1-2018	1,220	255	423
Q2-2018	1,947	422	612
Q3-2018	1,407	341	479
Q4-2018	1,201	279	476
Q1-2019	1,249	293	457
Q2-2019	1,956	403	503
Q3-2019	1,446	364	466
Q4-2019	1,341	298	404
Q1-2020	1,248	261	432
Q2-2020	1,585	228	306

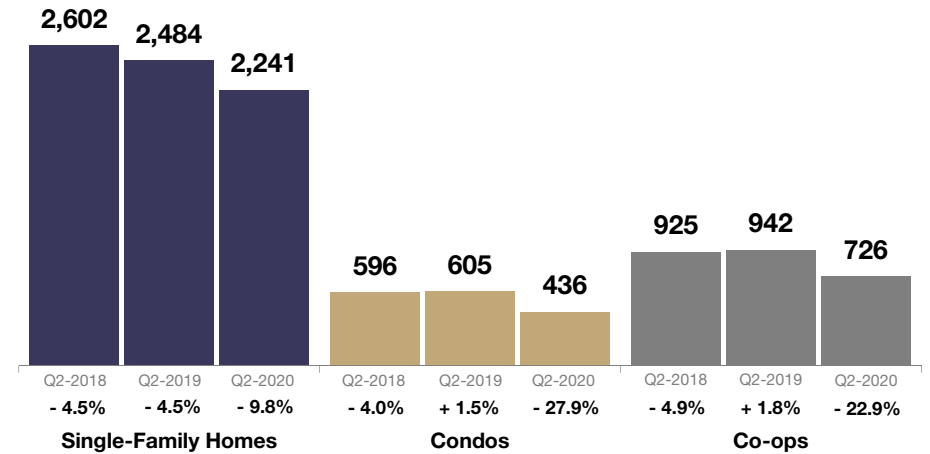
Closed Sales

A count of the actual sales that closed in a given quarter.

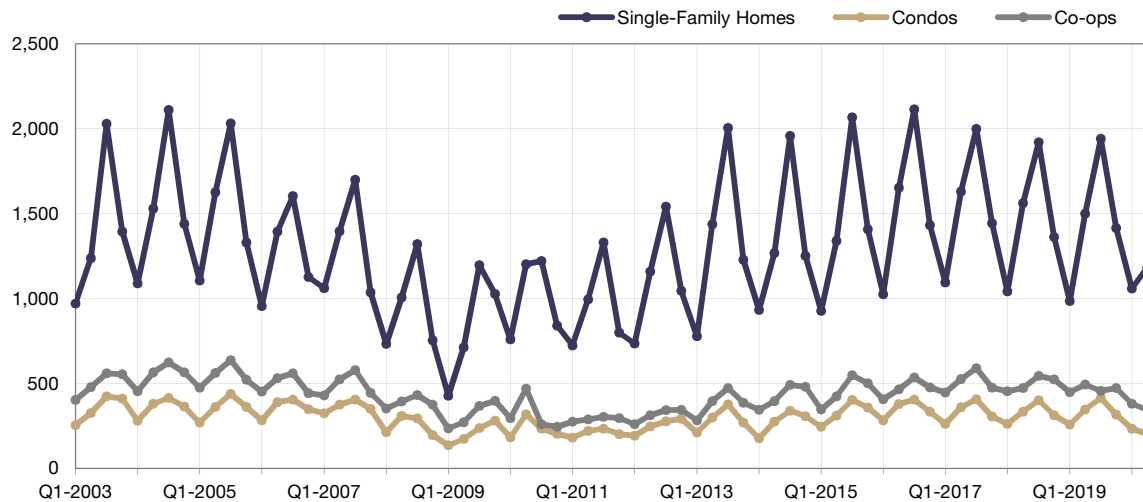
Q2-2020



Year to Date



Historical Closed Sales by Quarter



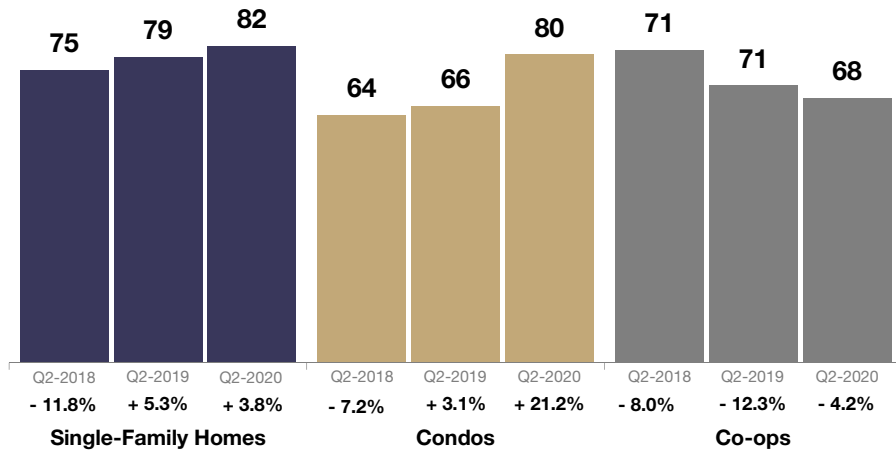
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	1,998	406	590
Q4-2017	1,442	305	475
Q1-2018	1,041	262	453
Q2-2018	1,561	334	472
Q3-2018	1,919	401	545
Q4-2018	1,362	313	524
Q1-2019	984	258	448
Q2-2019	1,500	347	494
Q3-2019	1,940	415	456
Q4-2019	1,415	317	473
Q1-2020	1,059	233	381
Q2-2020	1,182	203	345

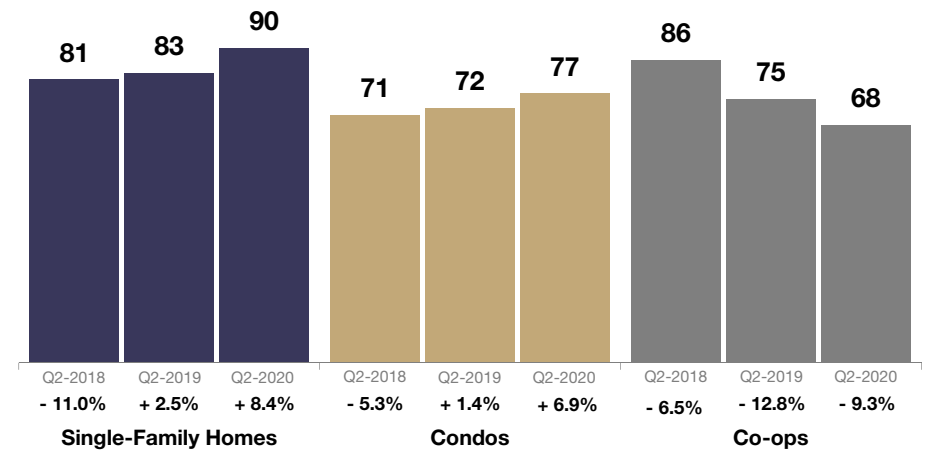
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

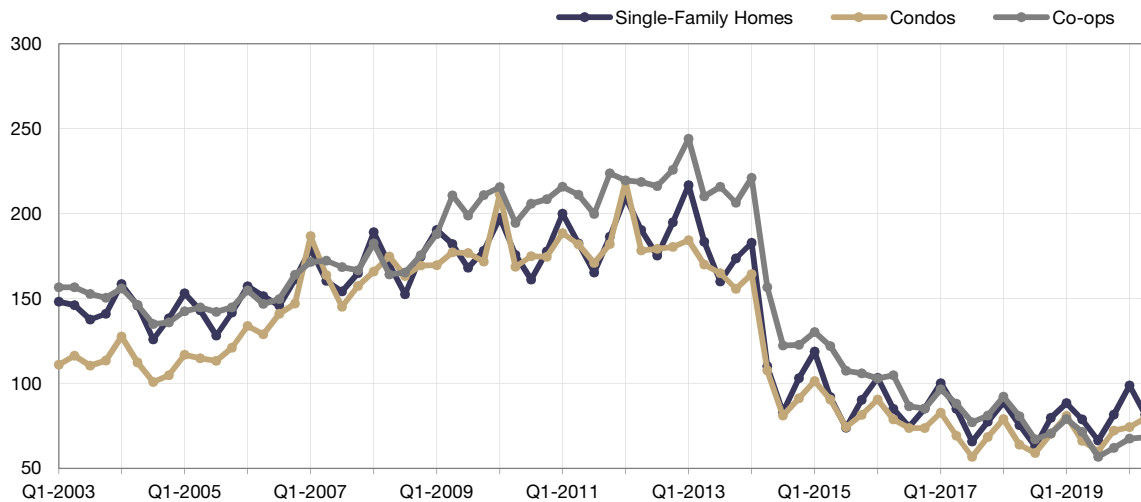
Q2-2020



Year to Date



Historical Days on Market Until Sale by Quarter



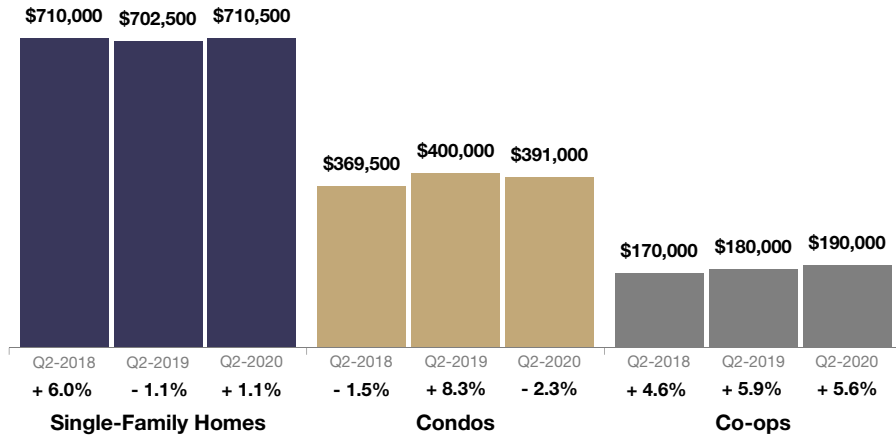
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	66	57	77
Q4-2017	77	68	81
Q1-2018	89	79	92
Q2-2018	75	64	81
Q3-2018	63	59	67
Q4-2018	80	70	71
Q1-2019	88	81	79
Q2-2019	79	66	71
Q3-2019	66	60	57
Q4-2019	82	72	62
Q1-2020	99	74	67
Q2-2020	82	80	68

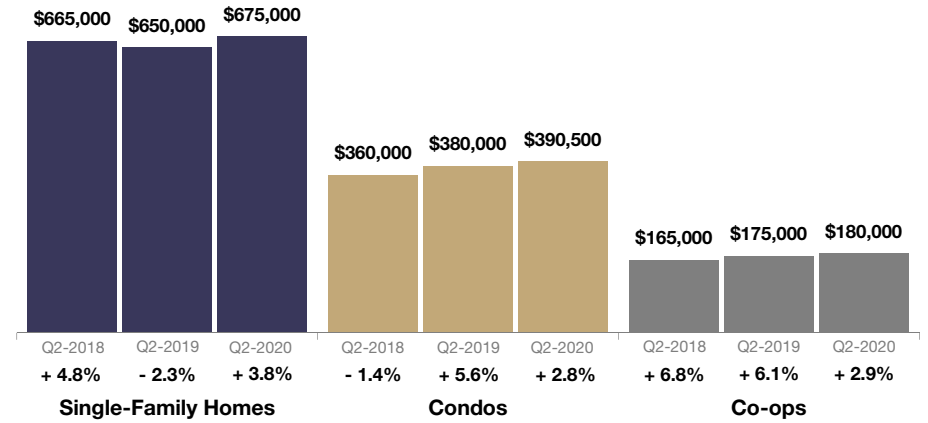
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.

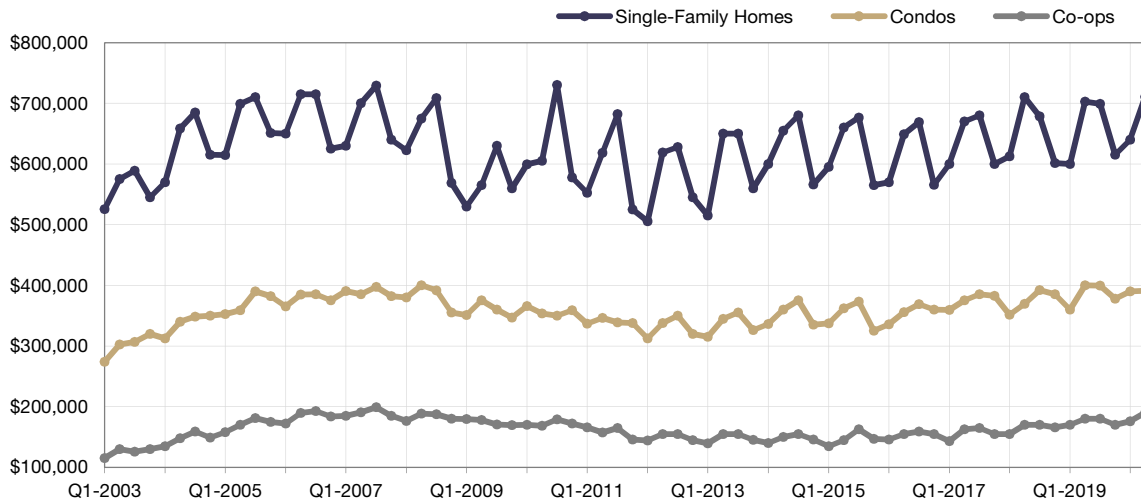
Q2-2020



Year to Date



Historical Median Sales Price by Quarter



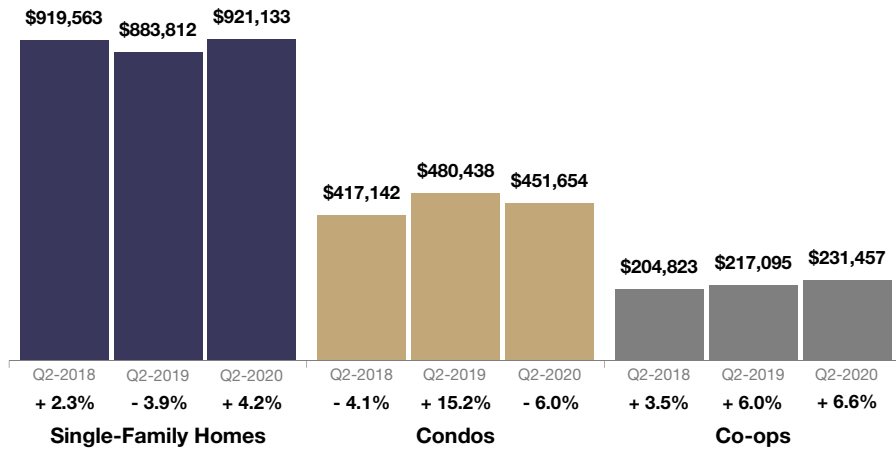
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	\$680,000	\$385,250	\$165,000
Q4-2017	\$600,000	\$382,500	\$155,000
Q1-2018	\$612,500	\$351,250	\$155,000
Q2-2018	\$710,000	\$369,500	\$170,000
Q3-2018	\$678,500	\$392,000	\$170,000
Q4-2018	\$601,750	\$385,000	\$166,000
Q1-2019	\$600,000	\$360,000	\$169,950
Q2-2019	\$702,500	\$400,000	\$180,000
Q3-2019	\$699,000	\$399,500	\$180,000
Q4-2019	\$615,000	\$378,000	\$169,999
Q1-2020	\$640,000	\$390,000	\$176,000
Q2-2020	\$710,500	\$391,000	\$190,000

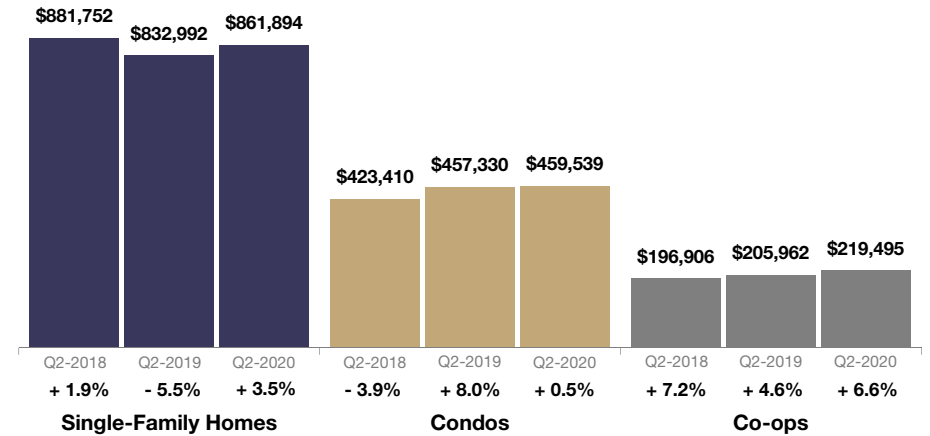
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

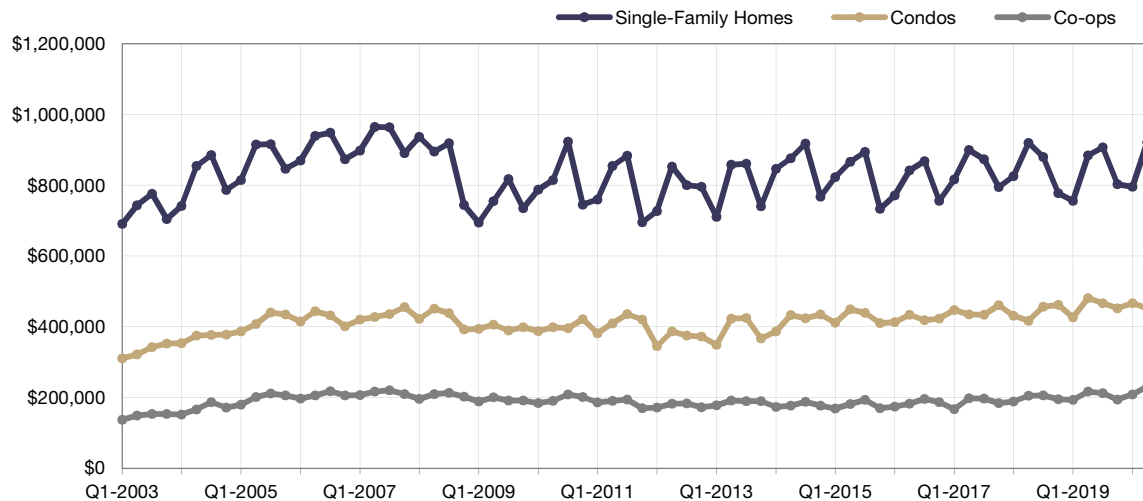
Q2-2020



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Historical Average Sales Price by Quarter



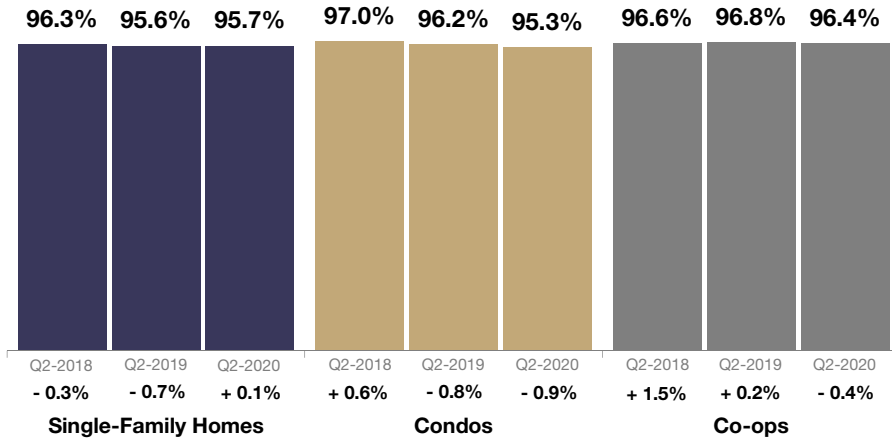
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	\$873,589	\$434,006	\$197,373
Q4-2017	\$795,054	\$461,088	\$184,563
Q1-2018	\$825,054	\$431,401	\$188,656
Q2-2018	\$919,563	\$417,142	\$204,823
Q3-2018	\$879,233	\$456,310	\$205,792
Q4-2018	\$776,984	\$462,027	\$195,024
Q1-2019	\$755,523	\$426,251	\$193,685
Q2-2019	\$883,812	\$480,438	\$217,095
Q3-2019	\$906,877	\$466,804	\$212,055
Q4-2019	\$802,990	\$451,636	\$194,422
Q1-2020	\$795,776	\$466,408	\$208,663
Q2-2020	\$921,133	\$451,654	\$231,457

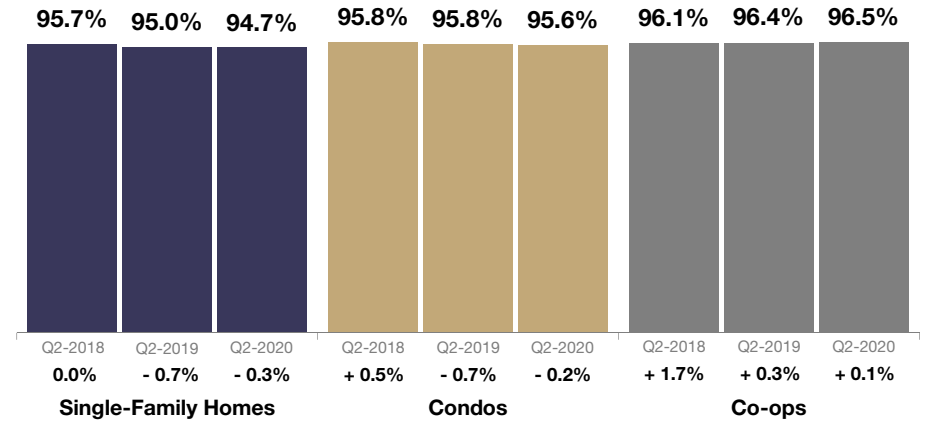
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

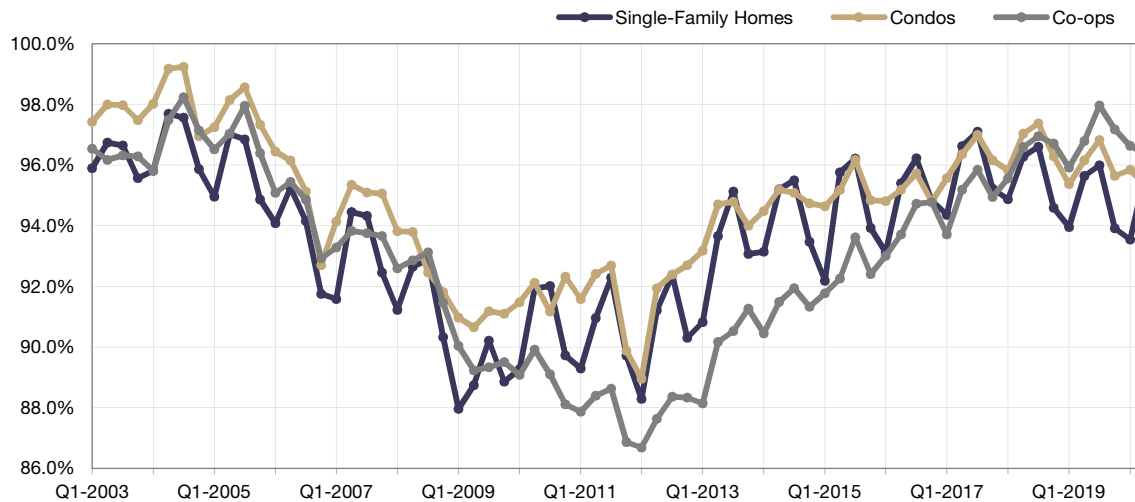
Q2-2020



Year to Date



Historical Percent of Original List Price Received by Quarter



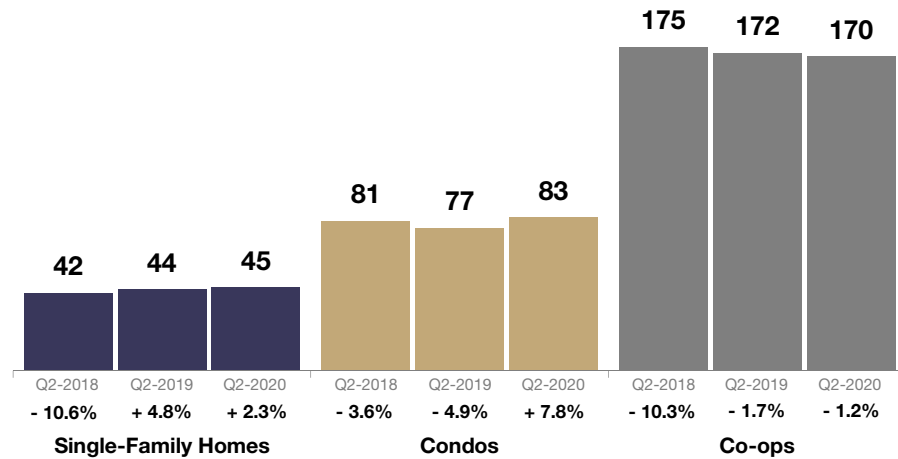
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	97.1%	97.0%	95.8%
Q4-2017	95.2%	96.2%	94.9%
Q1-2018	94.9%	95.8%	95.6%
Q2-2018	96.3%	97.0%	96.6%
Q3-2018	96.6%	97.4%	96.9%
Q4-2018	94.6%	96.3%	96.7%
Q1-2019	94.0%	95.4%	95.9%
Q2-2019	95.6%	96.2%	96.8%
Q3-2019	96.0%	96.8%	98.0%
Q4-2019	93.9%	95.6%	97.2%
Q1-2020	93.5%	95.8%	96.6%
Q2-2020	95.7%	95.3%	96.4%

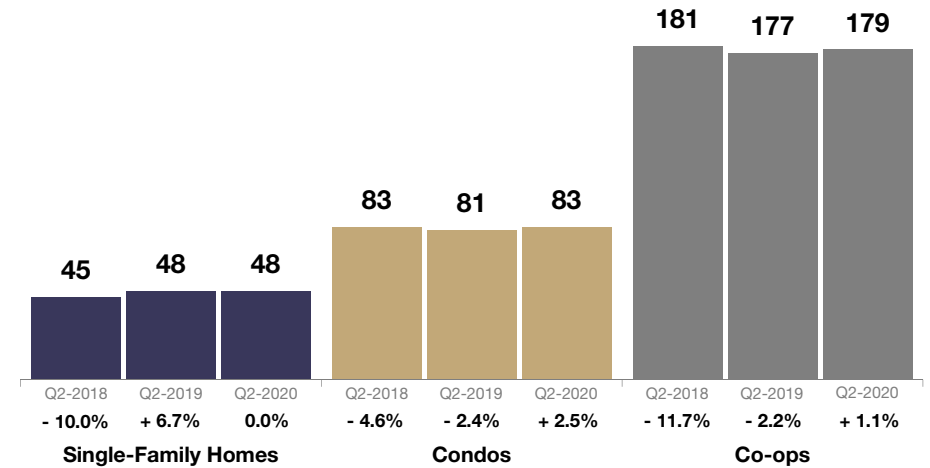
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

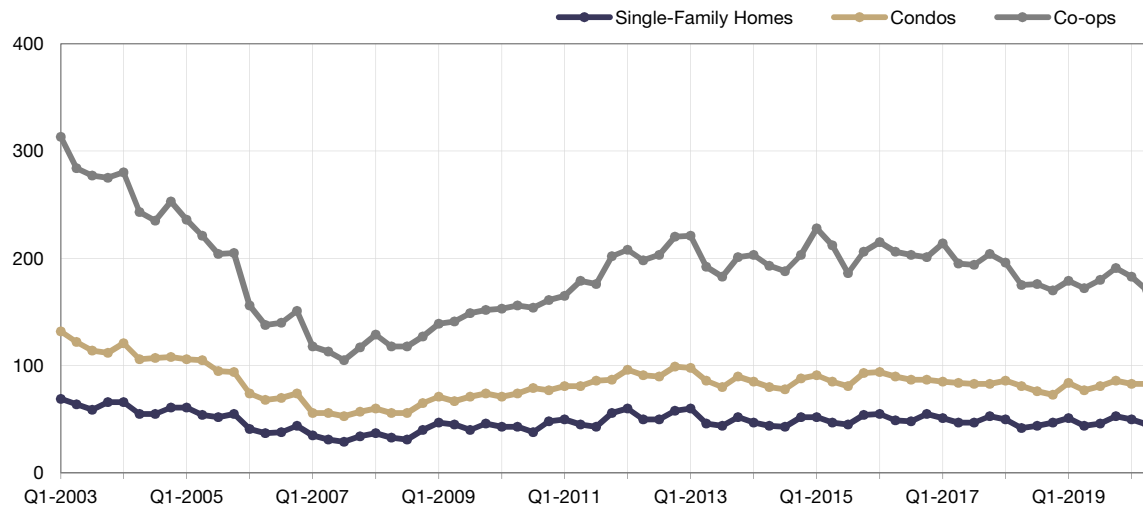
Q2-2020



Year to Date



Historical Housing Affordability Index by Quarter



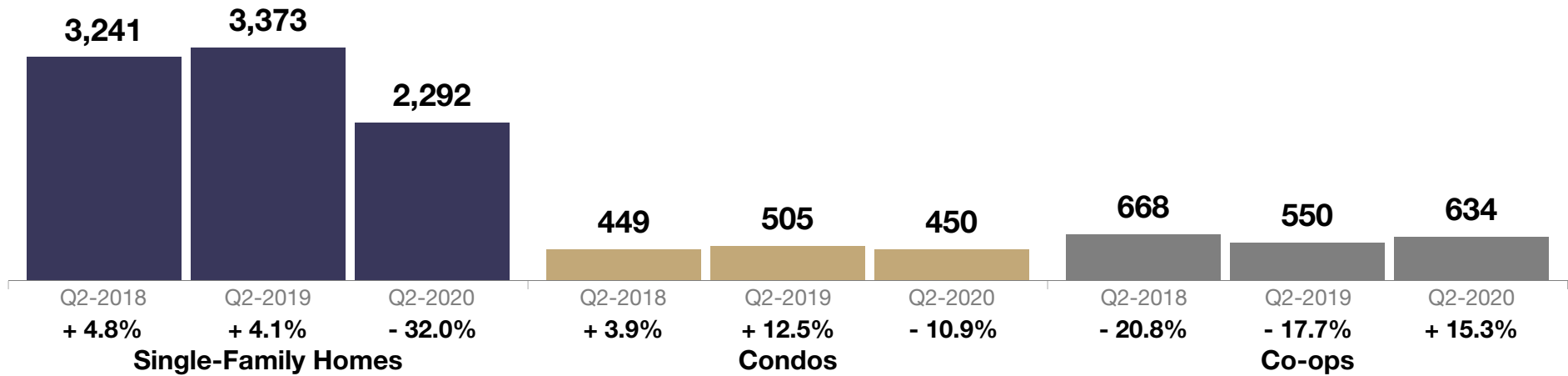
Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	47	83	194
Q4-2017	53	83	204
Q1-2018	50	86	196
Q2-2018	42	81	175
Q3-2018	44	76	176
Q4-2018	47	73	170
Q1-2019	51	84	179
Q2-2019	44	77	172
Q3-2019	46	81	180
Q4-2019	53	86	191
Q1-2020	50	83	183
Q2-2020	45	83	170

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

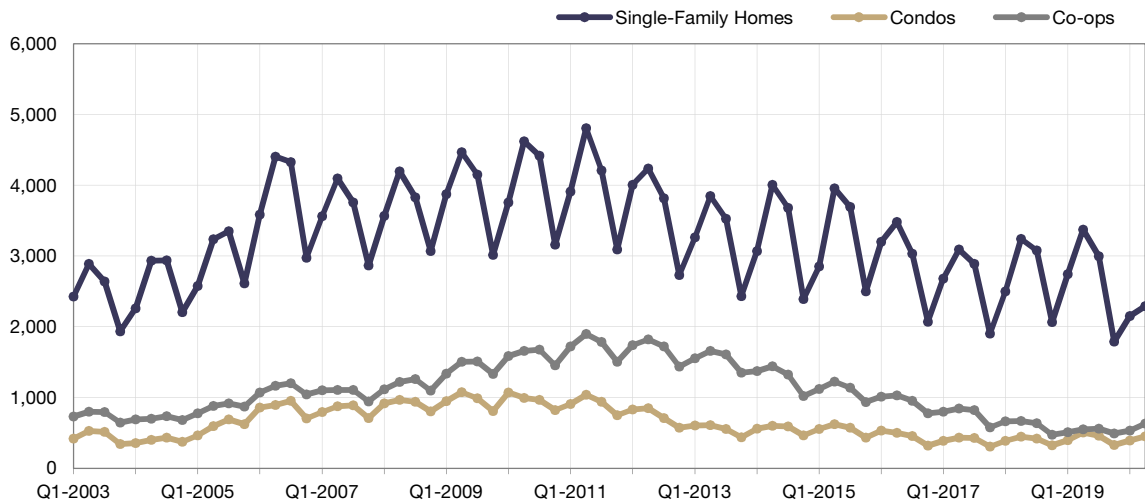
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

Q2-2020



Historical Inventory of Homes for Sale by Quarter



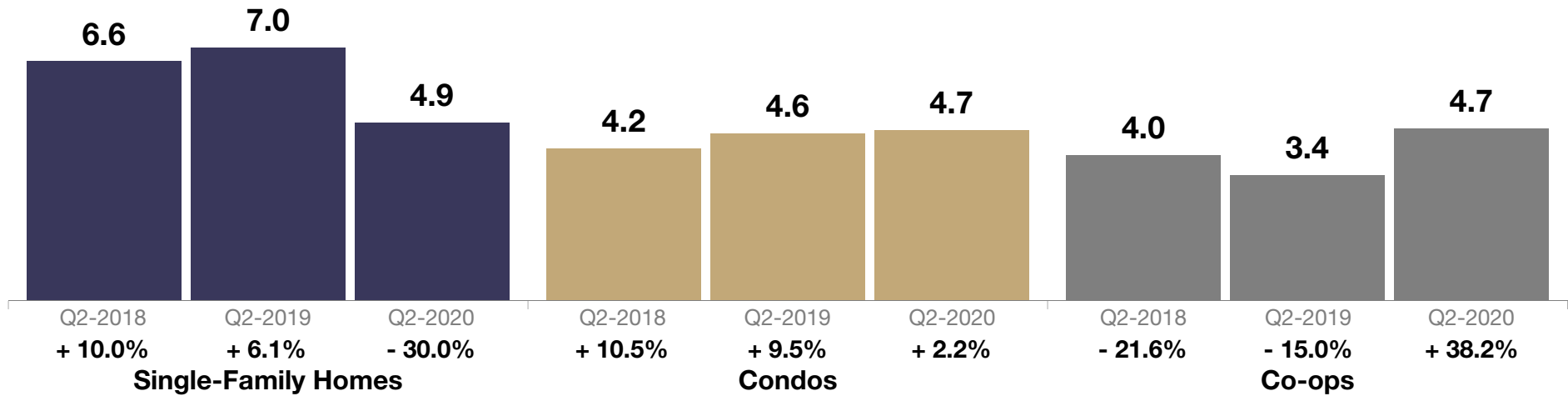
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	2,888	427	821
Q4-2017	1,904	309	579
Q1-2018	2,500	388	665
Q2-2018	3,241	449	668
Q3-2018	3,076	418	639
Q4-2018	2,064	327	473
Q1-2019	2,744	399	509
Q2-2019	3,373	505	550
Q3-2019	2,998	460	562
Q4-2019	1,791	329	494
Q1-2020	2,152	391	532
Q2-2020	2,292	450	634

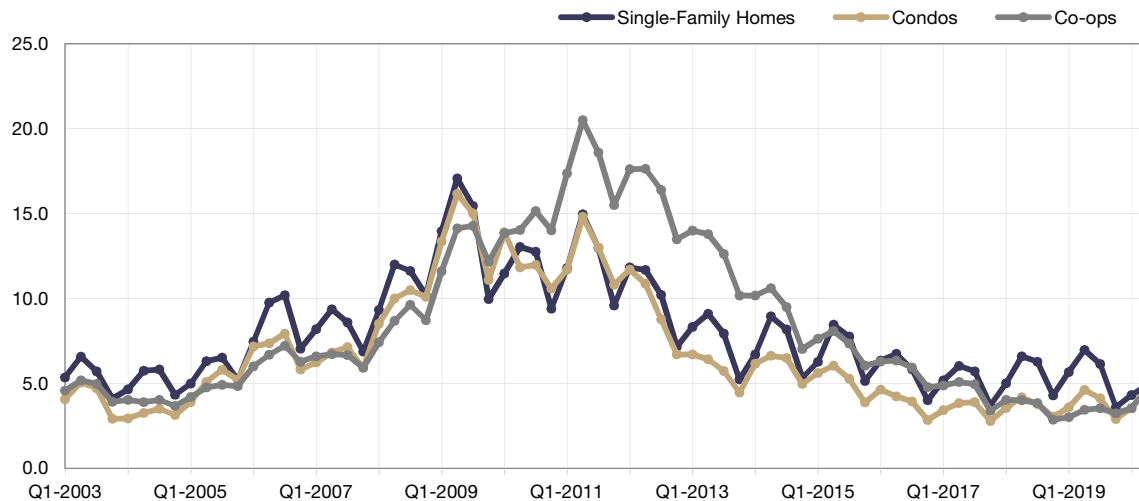
Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 4 quarters.

Q2-2020



Historical Months Supply of Inventory by Quarter



Quarter	Single-Family Homes	Condos	Co-ops
Q3-2017	5.7	3.9	4.9
Q4-2017	3.7	2.8	3.4
Q1-2018	5.0	3.6	4.0
Q2-2018	6.6	4.2	4.0
Q3-2018	6.3	3.8	3.8
Q4-2018	4.3	3.0	2.9
Q1-2019	5.7	3.6	3.0
Q2-2019	7.0	4.6	3.4
Q3-2019	6.1	4.1	3.5
Q4-2019	3.6	2.9	3.2
Q1-2020	4.3	3.5	3.5
Q2-2020	4.9	4.7	4.7

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Total Market Overview

Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q2-2019	Q2-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>3,245 (Q3-2017), 2,082 (Q1-2018), 3,558 (Q3-2018), 4,855 (Q1-2019), 3,293 (Q3-2019), 2,203 (Q1-2020), 3,661 (Q3-2017), 4,769 (Q1-2018), 3,244 (Q3-2018), 2,053 (Q1-2019), 3,266 (Q3-2019), 3,276 (Q1-2020)</p>	4,769	3,276	- 31.3%	8,430	6,542	- 22.4%
Pending Sales	<p>2,220 (Q3-2017), 2,099 (Q1-2018), 1,898 (Q3-2018), 2,981 (Q1-2019), 2,227 (Q3-2019), 1,956 (Q1-2020), 1,999 (Q3-2017), 2,862 (Q1-2018), 2,276 (Q3-2018), 2,043 (Q1-2019), 1,941 (Q3-2019), 2,119 (Q1-2020)</p>	2,862	2,119	- 26.0%	4,861	4,060	- 16.5%
Closed Sales	<p>2,994 (Q3-2017), 2,222 (Q1-2018), 1,756 (Q3-2018), 2,367 (Q1-2019), 2,865 (Q3-2019), 2,199 (Q1-2020), 1,690 (Q3-2017), 2,341 (Q1-2018), 2,811 (Q3-2018), 2,205 (Q1-2019), 1,673 (Q3-2019), 1,730 (Q1-2020)</p>	2,341	1,730	- 26.1%	4,031	3,403	- 15.6%
Days on Market	<p>67 (Q3-2017), 77 (Q1-2018), 88 (Q3-2018), 75 (Q1-2019), 63 (Q3-2019), 76 (Q1-2020), 85 (Q3-2017), 75 (Q1-2018), 64 (Q3-2018), 76 (Q1-2019), 88 (Q3-2019), 79 (Q1-2020)</p>	75	79	+ 5.3%	79	83	+ 5.1%
Median Sales Price	<p>\$336,000 (Q3-2017), \$475,000 (Q1-2018), \$435,000 (Q3-2018), \$540,000 (Q1-2019), \$535,000 (Q3-2019), \$470,000 (Q1-2020), \$450,000 (Q3-2017), \$530,000 (Q1-2018), \$565,000 (Q3-2018), \$494,000 (Q1-2019), \$500,000 (Q3-2019), \$575,000 (Q1-2020)</p>	\$530,000	\$575,000	+ 8.5%	\$499,000	\$536,000	+ 7.4%
Average Sales Price	<p>\$680,659 (Q3-2017), \$618,648 (Q1-2018), \$602,147 (Q3-2018), \$708,143 (Q1-2019), \$691,932 (Q3-2019), \$693,478 (Q1-2020), \$556,319 (Q3-2017), \$683,330 (Q1-2018), \$729,193 (Q3-2018), \$621,850 (Q1-2019), \$618,198 (Q3-2019), \$728,607 (Q1-2020)</p>	\$683,330	\$728,507	+ 6.6%	\$630,080	\$673,293	+ 6.9%
Pct. of Orig. Price Received	<p>96.8% (Q3-2017), 95.3% (Q1-2018), 95.2% (Q3-2018), 96.4% (Q1-2019), 96.8% (Q3-2019), 95.3% (Q1-2020), 94.7% (Q3-2017), 96.0% (Q1-2018), 96.4% (Q3-2018), 94.9% (Q1-2019), 94.6% (Q3-2019), 95.8% (Q1-2020)</p>	96.0%	95.8%	- 0.2%	95.4%	95.2%	- 0.2%
Housing Affordability Index	<p>60 (Q3-2017), 66 (Q1-2018), 70 (Q3-2018), 55 (Q1-2019), 56 (Q3-2019), 60 (Q1-2020), 68 (Q3-2017), 58 (Q1-2018), 57 (Q3-2018), 66 (Q1-2019), 65 (Q3-2019), 56 (Q1-2020)</p>	58	56	- 3.4%	62	60	- 3.2%
Inventory of Homes for Sale	<p>4,136 (Q3-2017), 2,792 (Q1-2018), 3,553 (Q3-2018), 4,358 (Q1-2019), 4,133 (Q3-2019), 2,864 (Q1-2020), 3,652 (Q3-2017), 4,428 (Q1-2018), 4,020 (Q3-2018), 2,614 (Q1-2019), 3,075 (Q3-2019), 3,376 (Q1-2020)</p>	4,428	3,376	- 23.8%	--	--	--
Months Supply of Inventory	<p>5.3 (Q3-2017), 3.5 (Q1-2018), 4.6 (Q3-2018), 5.7 (Q1-2019), 5.4 (Q3-2019), 3.8 (Q1-2020), 4.8 (Q3-2017), 5.9 (Q1-2018), 5.3 (Q3-2018), 3.4 (Q1-2019), 4.0 (Q3-2019), 4.8 (Q1-2020)</p>	5.9	4.8	- 18.6%	--	--	--