

Quarterly Indicators

Westchester County



Q1-2020

The first quarter of 2020 started out strong but as we moved into March, the spread and impact of COVID-19 became more apparent. The financial markets turned volatile and lenders began tightening underwriting standards. Unemployment, which had been at record lows early in the quarter, shot up by millions of people in the last weeks of March as stay at home orders became widespread.

- Single-Family Closed Sales were up 7.4 percent to 1,057.
- Condos Closed Sales were down 9.7 percent to 233.
- Co-ops Closed Sales were down 15.4 percent to 379.

- Single-Family Median Sales Price increased 6.7 percent to \$640,000.
- Condos Median Sales Price increased 8.3 percent to \$390,000.
- Co-ops Median Sales Price increased 3.6 percent to \$176,000.

With COVID-19's impact across the country and across the economy, real estate activity will be diminished during the pandemic. The duration and severity of the impact to the housing market will depend on what happens with both the virus and the economy.

Quarterly Snapshot

- 1.2% **- 23.1%** **+ 11.1%**

One-Year Change in Closed Sales All Properties	One-Year Change in Homes for Sale All Properties	One-Year Change in Median Sales Price All Properties
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Residential real estate activity composed of Single-Family, Condo and Co-op properties. Percent changes are calculated using rounded figures.

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Single-Family Homes Market Overview

Key metrics for **Single-Family Homes Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q1-2019	Q1-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>3,214, 2,168, 1,328, 2,446, 3,484, 2,295, 1,436, 2,605, 3,453, 2,179, 1,256, 2,244</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	2,605	2,244	- 13.9%	2,605	2,244	- 13.9%
Pending Sales	<p>2,035, 1,430, 1,310, 1,220, 1,948, 1,407, 1,202, 1,248, 1,962, 1,451, 1,355, 1,314</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	1,248	1,314	+ 5.3%	1,248	1,314	+ 5.3%
Closed Sales	<p>1,630, 1,998, 1,442, 1,041, 1,561, 1,919, 1,362, 984, 1,500, 1,940, 1,415, 1,057</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	984	1,057	+ 7.4%	984	1,057	+ 7.4%
Days on Market	<p>85, 66, 77, 89, 75, 63, 80, 88, 79, 66, 82, 99</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	88	99	+ 12.5%	88	99	+ 12.5%
Median Sales Price	<p>\$670,000, \$680,000, \$600,000, \$612,500, \$710,000, \$678,500, \$801,750, \$600,000, \$702,500, \$698,000, \$615,000, \$640,000</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$600,000	\$640,000	+ 6.7%	\$600,000	\$640,000	+ 6.7%
Average Sales Price	<p>\$899,108, \$673,589, \$795,054, \$825,054, \$919,563, \$679,233, \$776,884, \$755,523, \$883,812, \$906,877, \$802,990, \$796,439</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$755,523	\$796,439	+ 5.4%	\$755,523	\$796,439	+ 5.4%
Pct. of Orig. Price Received	<p>96.6%, 97.1%, 95.2%, 94.9%, 96.3%, 96.6%, 94.6%, 94.0%, 95.6%, 96.0%, 93.9%, 93.6%</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	94.0%	93.6%	- 0.4%	94.0%	93.6%	- 0.4%
Housing Affordability Index	<p>47, 47, 53, 50, 42, 44, 47, 51, 44, 46, 53, 50</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	51	50	- 2.0%	51	50	- 2.0%
Inventory of Homes for Sale	<p>3,092, 2,888, 1,904, 2,500, 3,240, 3,075, 2,064, 2,744, 3,371, 2,996, 1,770, 1,992</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	2,744	1,992	- 27.4%	--	--	--
Months Supply of Inventory	<p>6.0, 5.7, 3.7, 5.0, 6.6, 6.3, 4.3, 5.7, 7.0, 6.1, 3.5, 3.9</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	5.7	3.9	- 31.6%	--	--	--

Condos Market Overview

Key metrics for **Condominiums Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q1-2019	Q1-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>578, 419, 314, 435, 589, 413, 311, 450, 641, 452, 327, 429</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	450	429	- 4.7%	450	429	- 4.7%
Pending Sales	<p>437, 306, 308, 255, 422, 341, 279, 293, 403, 365, 297, 279</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	293	279	- 4.8%	293	279	- 4.8%
Closed Sales	<p>359, 406, 305, 262, 334, 401, 313, 258, 347, 415, 316, 233</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	258	233	- 9.7%	258	233	- 9.7%
Days on Market	<p>69, 57, 68, 79, 64, 59, 70, 81, 66, 60, 72, 74</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	81	74	- 8.6%	81	74	- 8.6%
Median Sales Price	<p>\$375,000, \$385,250, \$392,500, \$351,250, \$369,500, \$392,000, \$385,000, \$360,000, \$400,000, \$399,500, \$379,000, \$390,000</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$360,000	\$390,000	+ 8.3%	\$360,000	\$390,000	+ 8.3%
Average Sales Price	<p>\$435,145, \$434,008, \$461,088, \$431,401, \$417,142, \$456,310, \$462,027, \$426,251, \$480,438, \$466,804, \$452,113, \$466,494</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$426,251	\$466,494	+ 9.4%	\$426,251	\$466,494	+ 9.4%
Pct. of Orig. Price Received	<p>96.4%, 97.0%, 96.2%, 95.8%, 97.0%, 97.4%, 96.3%, 95.4%, 96.2%, 96.8%, 95.7%, 95.9%</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	95.4%	95.9%	+ 0.5%	95.4%	95.9%	+ 0.5%
Housing Affordability Index	<p>84, 83, 83, 86, 81, 76, 73, 84, 77, 81, 86, 83</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	84	83	- 1.2%	84	83	- 1.2%
Inventory of Homes for Sale	<p>432, 427, 309, 388, 449, 418, 327, 399, 505, 460, 328, 363</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	399	363	- 9.0%	--	--	--
Months Supply of Inventory	<p>3.8, 3.9, 2.8, 3.6, 4.2, 3.8, 3.0, 3.6, 4.6, 4.1, 2.9, 3.2</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	3.6	3.2	- 11.1%	--	--	--

Co-ops Market Overview

Key metrics for **Co-operatives Only** for the report quarter and for year-to-date (YTD) starting from the first of the year.

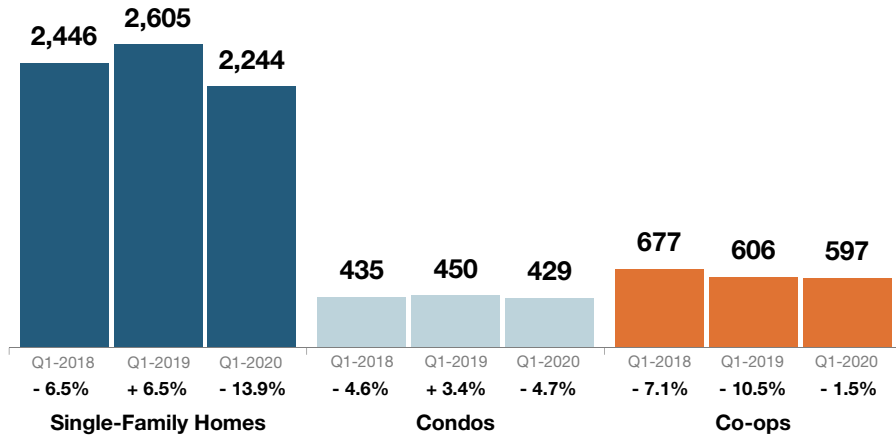


Key Metrics	Historical Sparkbars	Q1-2019	Q1-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>814, 658, 440, 677, 782, 585, 456, 606, 675, 613, 470, 597</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	606	597	- 1.5%	606	597	- 1.5%
Pending Sales	<p>591, 484, 481, 423, 612, 479, 476, 457, 504, 466, 410, 508</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	457	508	+ 11.2%	457	508	+ 11.2%
Closed Sales	<p>526, 590, 475, 453, 472, 545, 524, 448, 494, 456, 473, 379</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	448	379	- 15.4%	448	379	- 15.4%
Days on Market	<p>88, 77, 81, 92, 81, 67, 71, 79, 71, 57, 62, 67</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	79	67	- 15.2%	79	67	- 15.2%
Median Sales Price	<p>\$162,500, \$165,000, \$155,000, \$155,000, \$170,000, \$170,000, \$166,000, \$169,950, \$180,000, \$180,000, \$169,999, \$176,000</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$169,950	\$176,000	+ 3.6%	\$169,950	\$176,000	+ 3.6%
Average Sales Price	<p>\$197,854, \$197,373, \$184,563, \$188,656, \$204,823, \$205,792, \$195,024, \$193,685, \$217,095, \$212,055, \$194,422, \$208,970</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	\$193,685	\$208,970	+ 7.9%	\$193,685	\$208,970	+ 7.9%
Pct. of Orig. Price Received	<p>95.2%, 95.8%, 94.9%, 95.6%, 96.6%, 96.9%, 96.7%, 95.9%, 96.8%, 98.0%, 97.2%, 96.6%</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	95.9%	96.6%	+ 0.7%	95.9%	96.6%	+ 0.7%
Housing Affordability Index	<p>195, 194, 204, 196, 175, 176, 170, 179, 172, 180, 191, 183</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	179	183	+ 2.2%	179	183	+ 2.2%
Inventory of Homes for Sale	<p>843, 821, 579, 665, 668, 639, 473, 509, 550, 561, 488, 454</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	509	454	- 10.8%	--	--	--
Months Supply of Inventory	<p>5.1, 4.9, 3.4, 4.0, 4.0, 3.8, 2.9, 3.0, 3.4, 3.5, 3.2, 2.9</p> <p>Q2-2017, Q4-2017, Q2-2018, Q4-2018, Q2-2019, Q4-2019</p>	3.0	2.9	- 3.3%	--	--	--

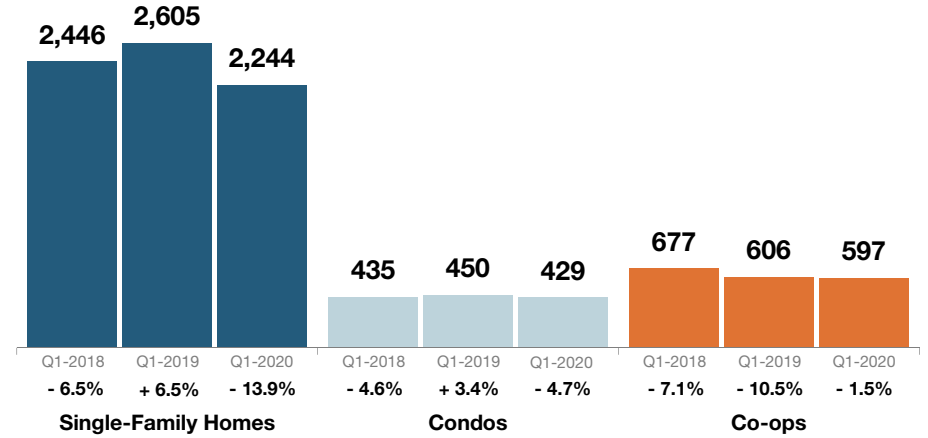
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

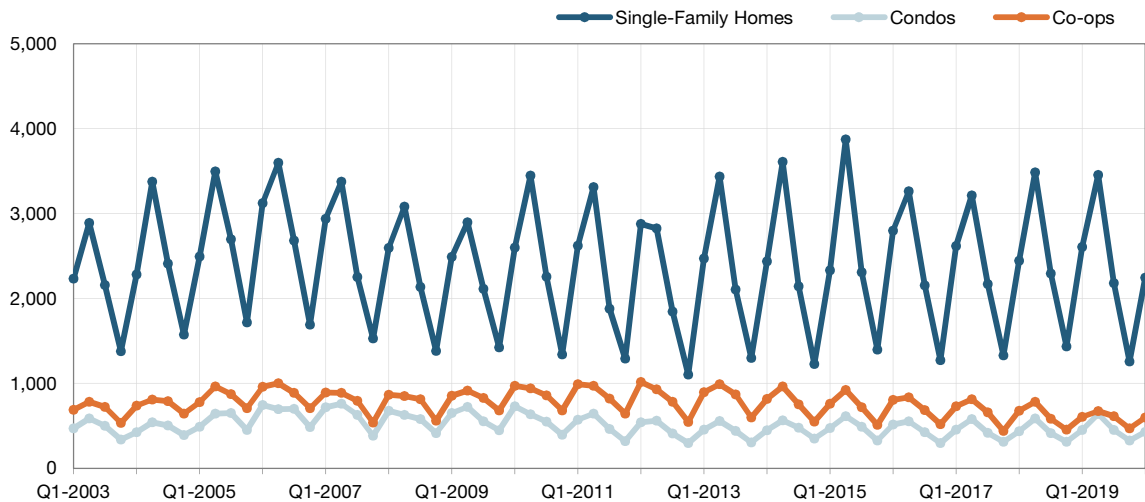
Q1-2020



Year to Date



Historical New Listings by Quarter



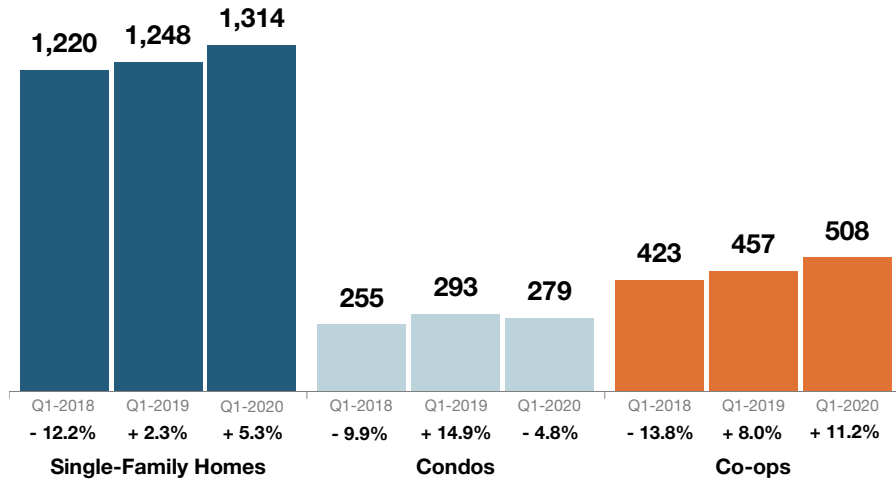
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	3,214	578	814
Q3-2017	2,168	419	658
Q4-2017	1,328	314	440
Q1-2018	2,446	435	677
Q2-2018	3,484	589	782
Q3-2018	2,295	413	585
Q4-2018	1,436	311	456
Q1-2019	2,605	450	606
Q2-2019	3,453	641	675
Q3-2019	2,179	452	613
Q4-2019	1,256	327	470
Q1-2020	2,244	429	597

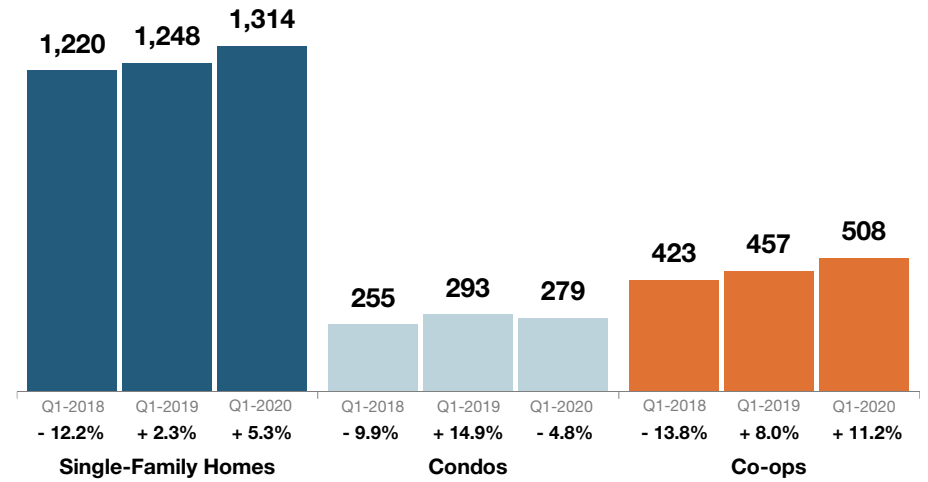
Pending Sales

A count of the properties on which offers have been accepted in a given quarter.

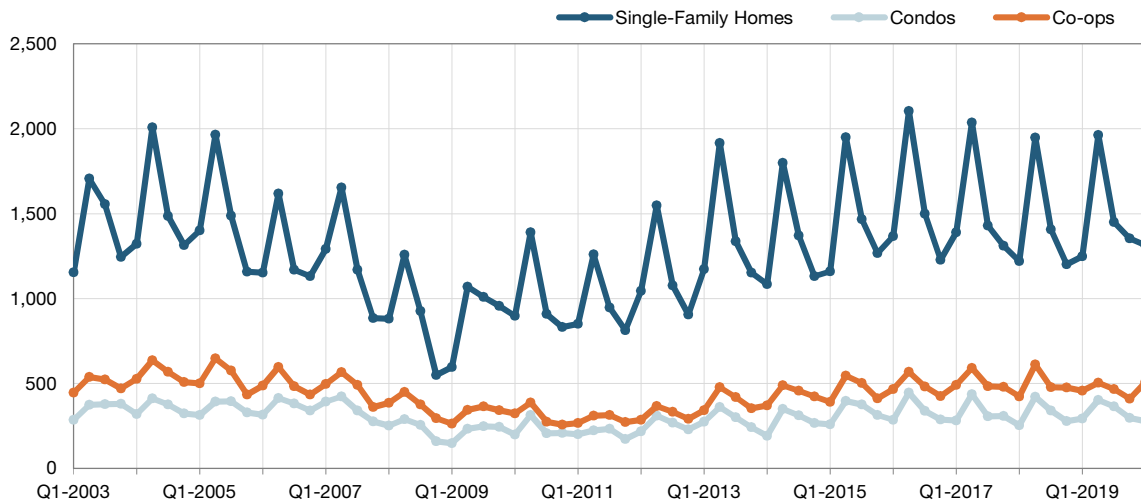
Q1-2020



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Historical Pending Sales by Quarter



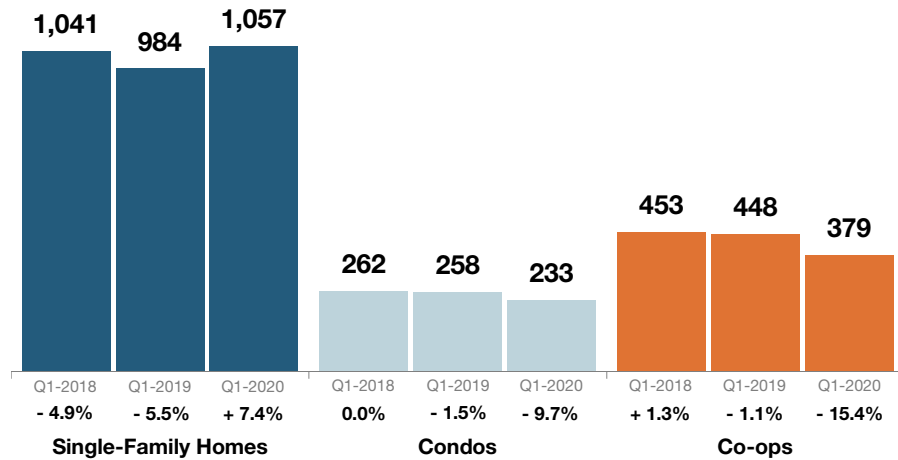
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	2,035	437	591
Q3-2017	1,430	306	484
Q4-2017	1,310	308	481
Q1-2018	1,220	255	423
Q2-2018	1,948	422	612
Q3-2018	1,407	341	479
Q4-2018	1,202	279	476
Q1-2019	1,248	293	457
Q2-2019	1,962	403	504
Q3-2019	1,451	365	466
Q4-2019	1,355	297	410
Q1-2020	1,314	279	508

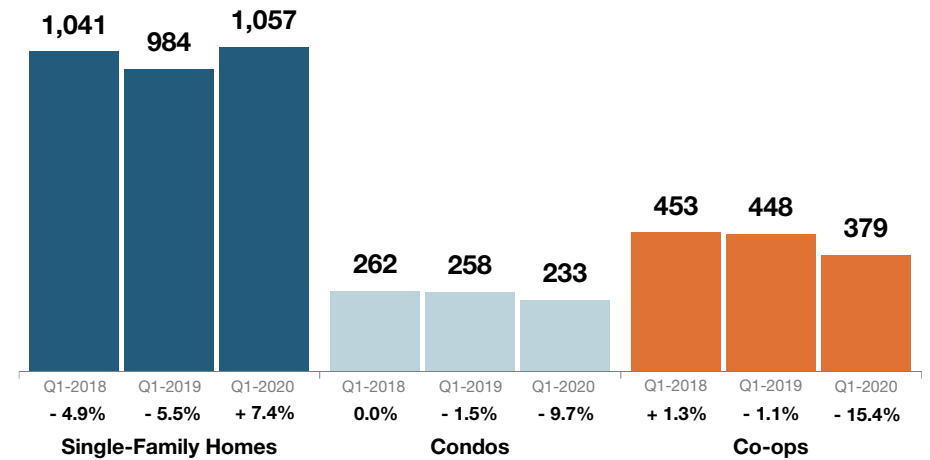
Closed Sales

A count of the actual sales that closed in a given quarter.

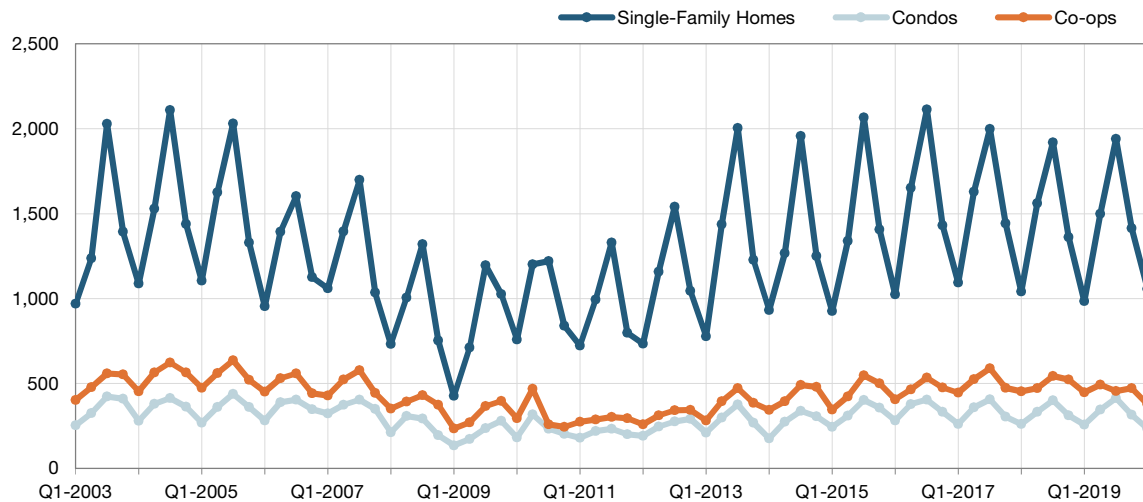
Q1-2020



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Historical Closed Sales by Quarter



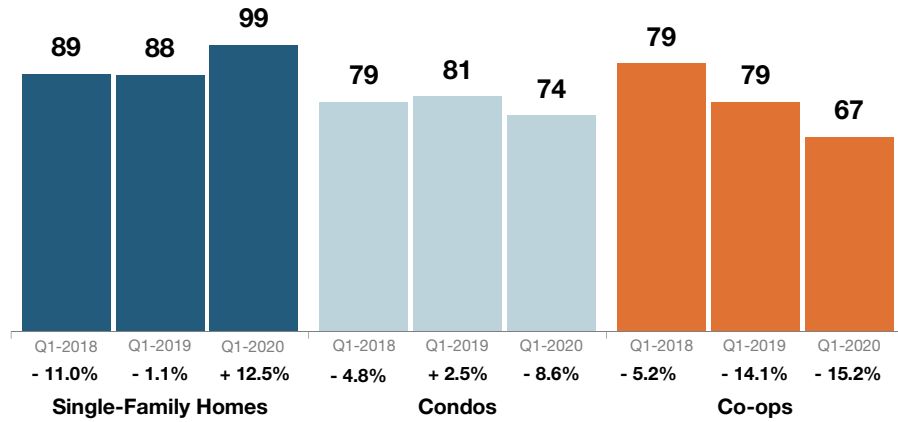
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	1,630	359	526
Q3-2017	1,998	406	590
Q4-2017	1,442	305	475
Q1-2018	1,041	262	453
Q2-2018	1,561	334	472
Q3-2018	1,919	401	545
Q4-2018	1,362	313	524
Q1-2019	984	258	448
Q2-2019	1,500	347	494
Q3-2019	1,940	415	456
Q4-2019	1,415	316	473
Q1-2020	1,057	233	379

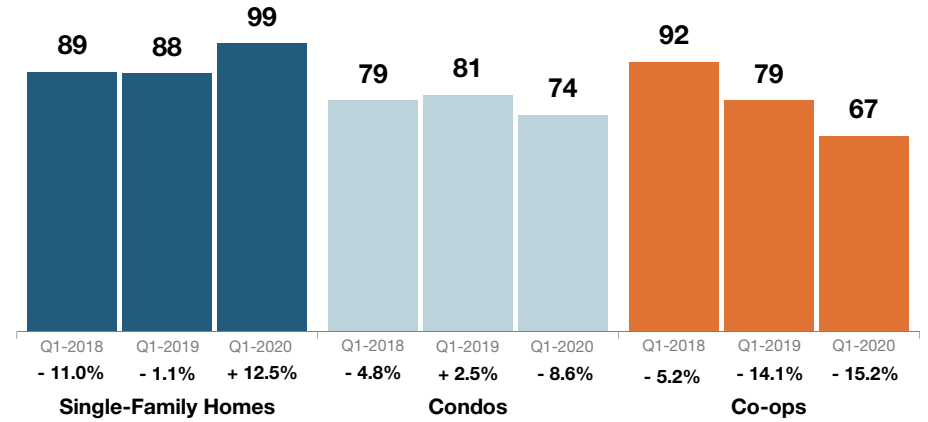
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

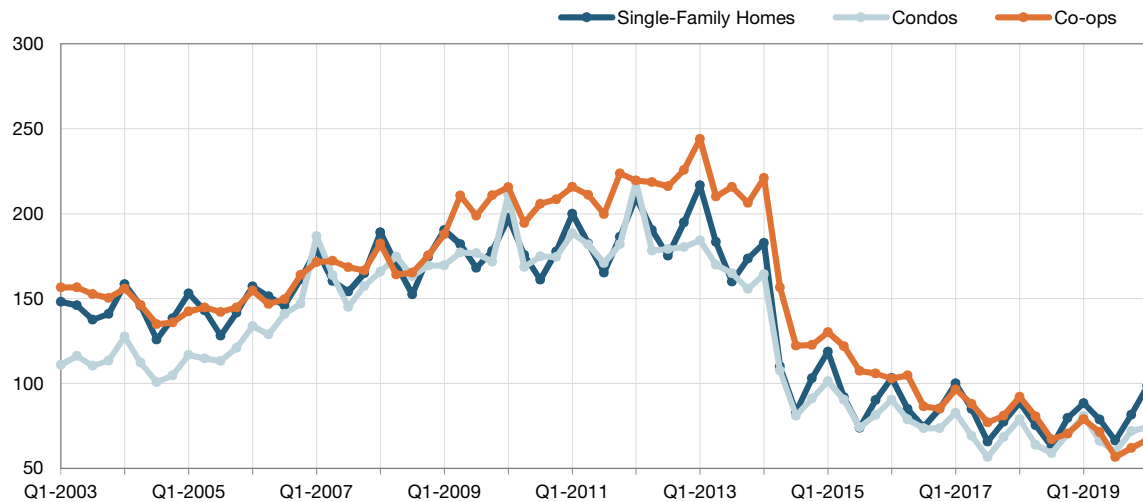
Q1-2020



Year to Date



Historical Days on Market Until Sale by Quarter



Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

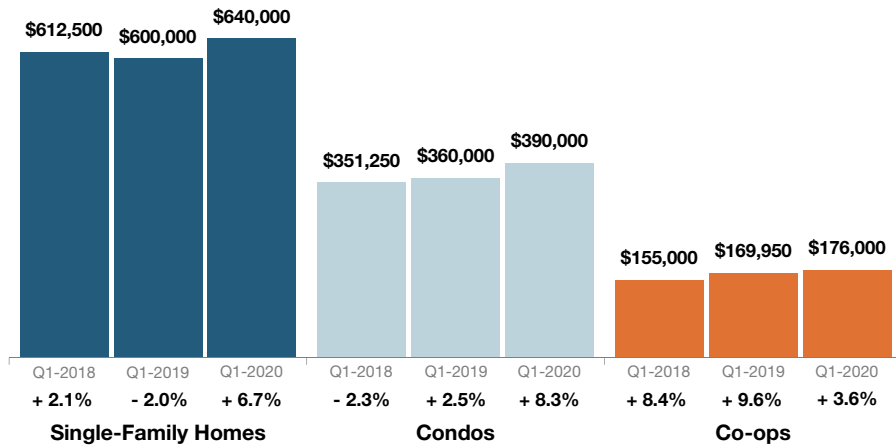
Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	85	69	88
Q3-2017	66	57	77
Q4-2017	77	68	81
Q1-2018	89	79	92
Q2-2018	75	64	81
Q3-2018	63	59	67
Q4-2018	80	70	71
Q1-2019	88	81	79
Q2-2019	79	66	71
Q3-2019	66	60	57
Q4-2019	82	72	62
Q1-2020	99	74	67

Median Sales Price

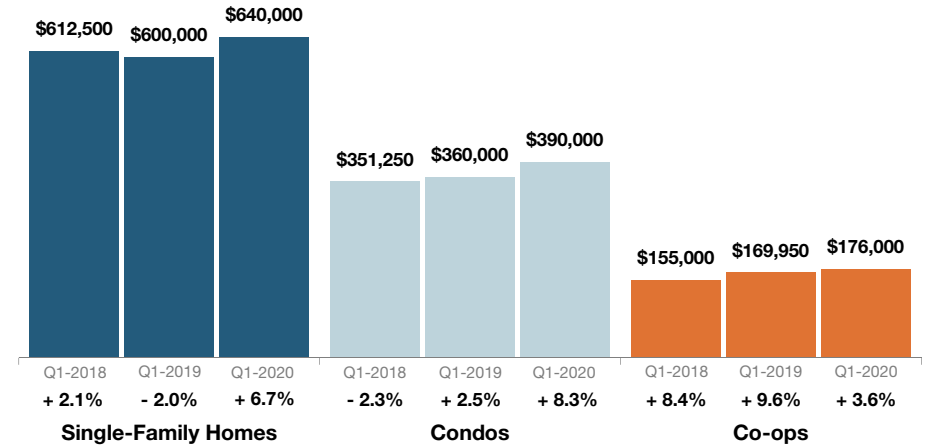
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given quarter.



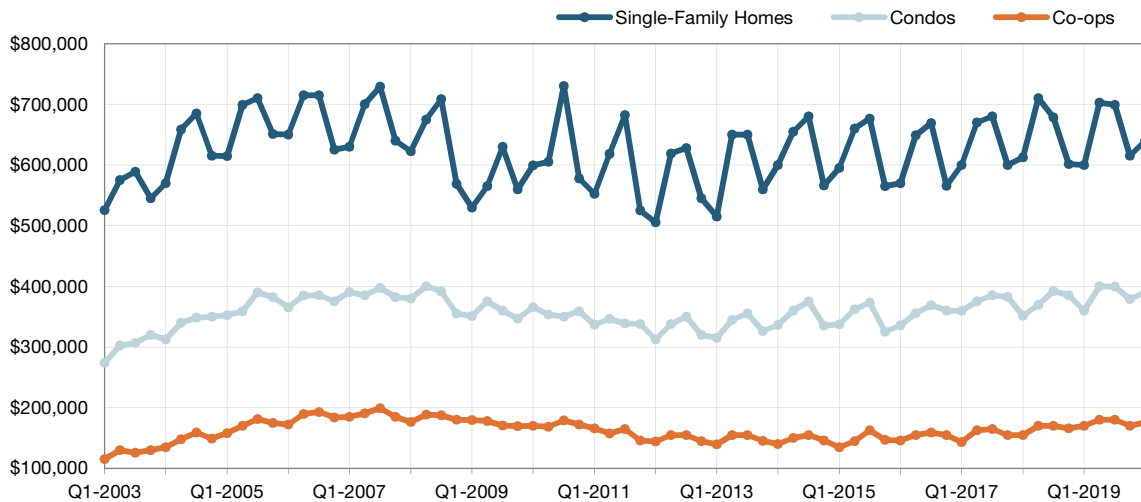
Q1-2020



Year to Date



Historical Median Sales Price by Quarter



Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

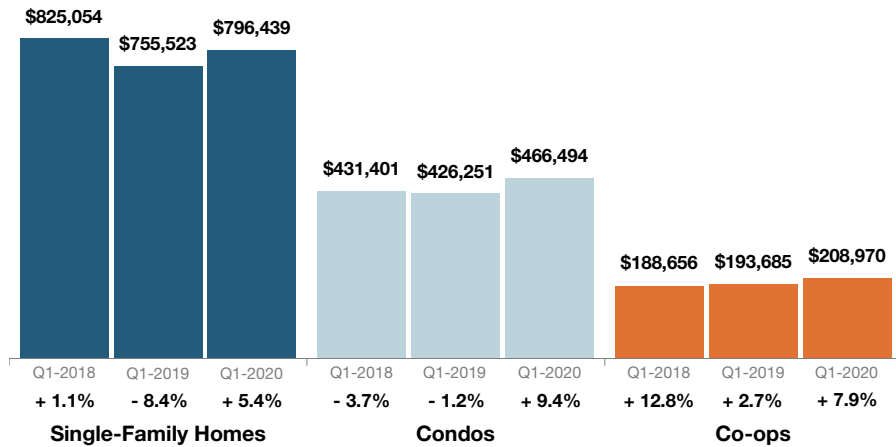
Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	\$670,000	\$375,000	\$162,500
Q3-2017	\$680,000	\$385,250	\$165,000
Q4-2017	\$600,000	\$382,500	\$155,000
Q1-2018	\$612,500	\$351,250	\$155,000
Q2-2018	\$710,000	\$369,500	\$170,000
Q3-2018	\$678,500	\$392,000	\$170,000
Q4-2018	\$601,750	\$385,000	\$166,000
Q1-2019	\$600,000	\$360,000	\$169,950
Q2-2019	\$702,500	\$400,000	\$180,000
Q3-2019	\$699,000	\$399,500	\$180,000
Q4-2019	\$615,000	\$379,000	\$169,999
Q1-2020	\$640,000	\$390,000	\$176,000

Average Sales Price

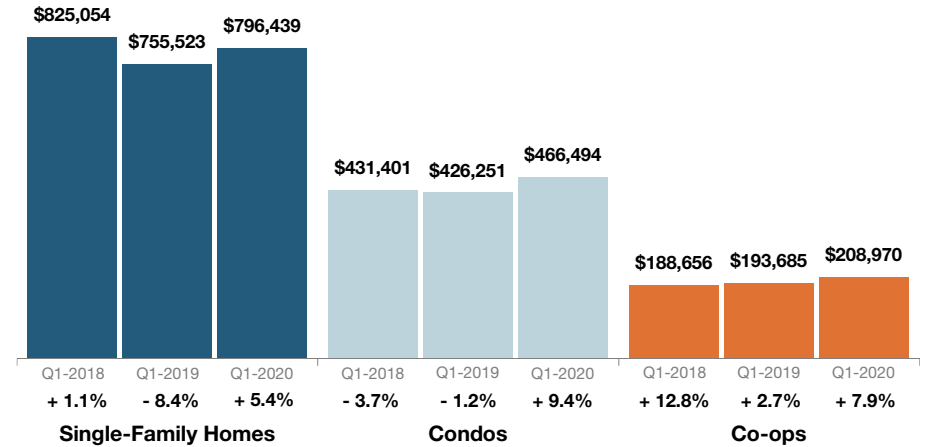
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



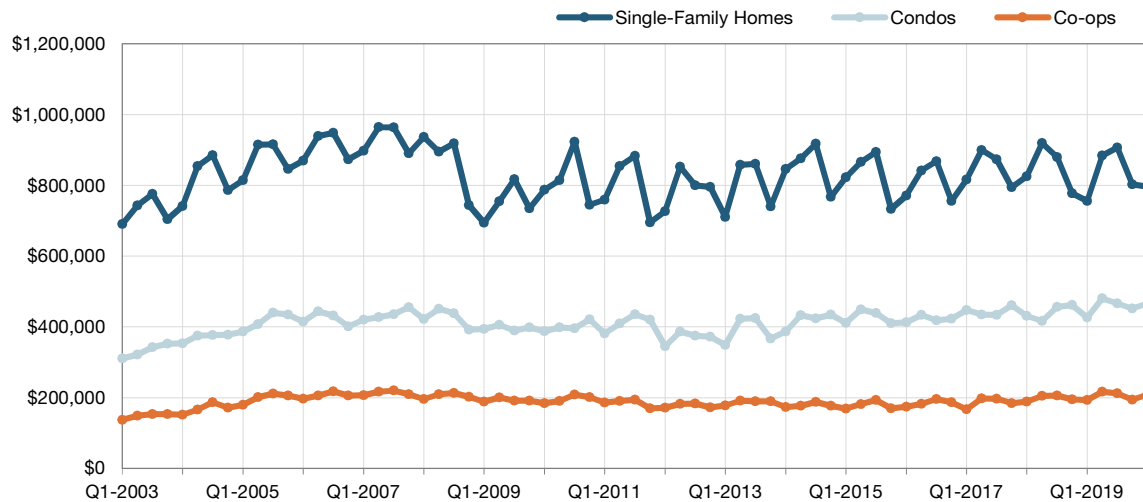
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Historical Average Sales Price by Quarter



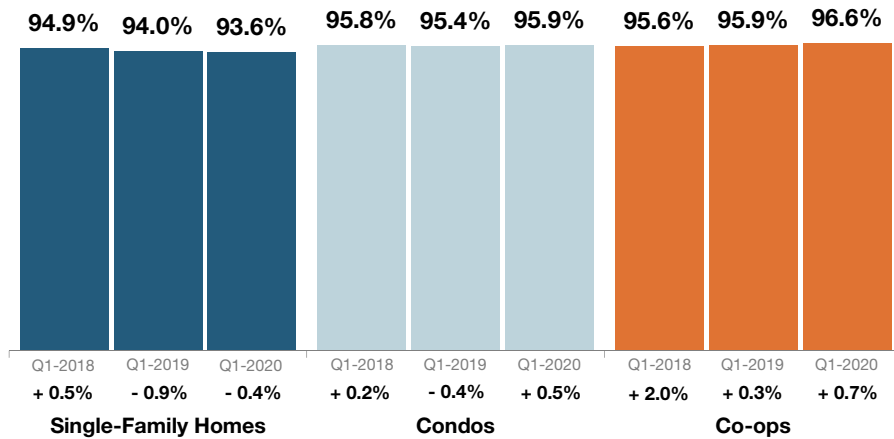
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	\$899,109	\$435,145	\$197,854
Q3-2017	\$873,589	\$434,006	\$197,373
Q4-2017	\$795,054	\$461,088	\$184,563
Q1-2018	\$825,054	\$431,401	\$188,656
Q2-2018	\$919,563	\$417,142	\$204,823
Q3-2018	\$879,233	\$456,310	\$205,792
Q4-2018	\$776,984	\$462,027	\$195,024
Q1-2019	\$755,523	\$426,251	\$193,685
Q2-2019	\$883,812	\$480,438	\$217,095
Q3-2019	\$906,877	\$466,804	\$212,055
Q4-2019	\$802,990	\$452,113	\$194,422
Q1-2020	\$796,439	\$466,494	\$208,970

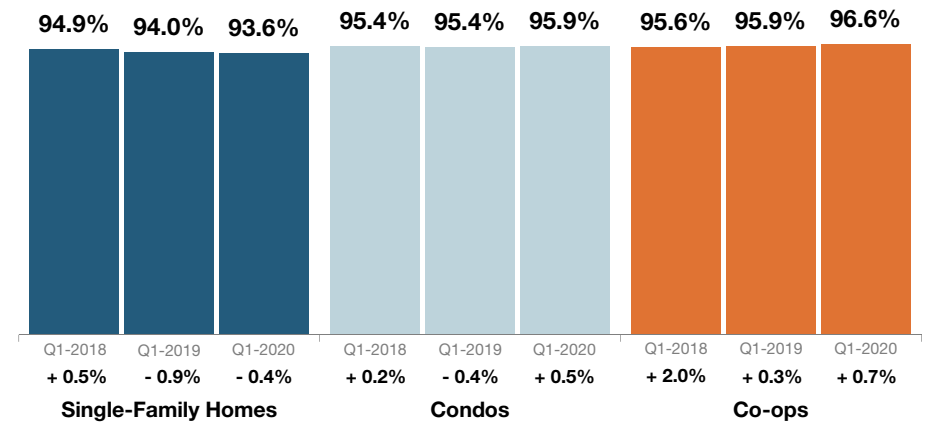
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

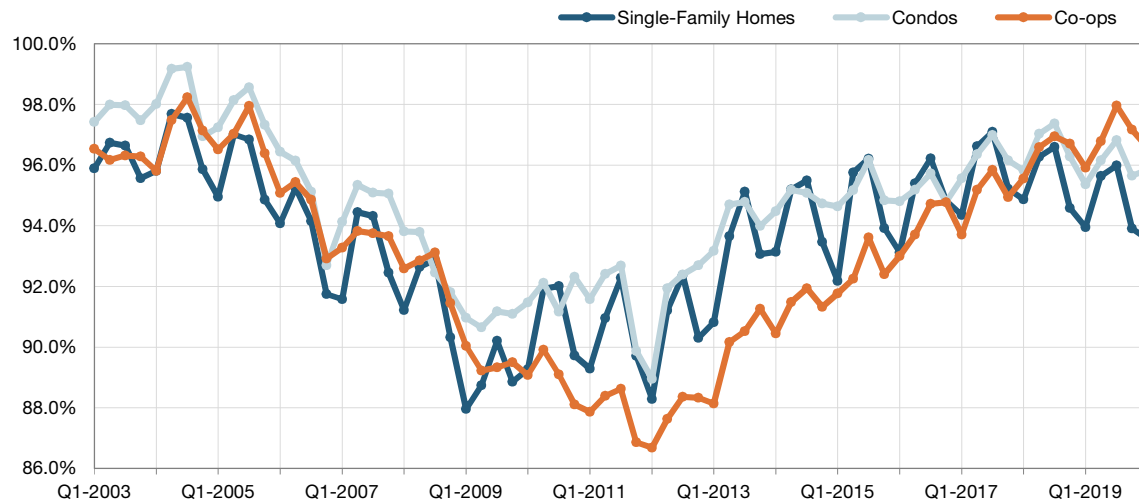
Q1-2020



Year to Date



Historical Percent of Original List Price Received by Quarter



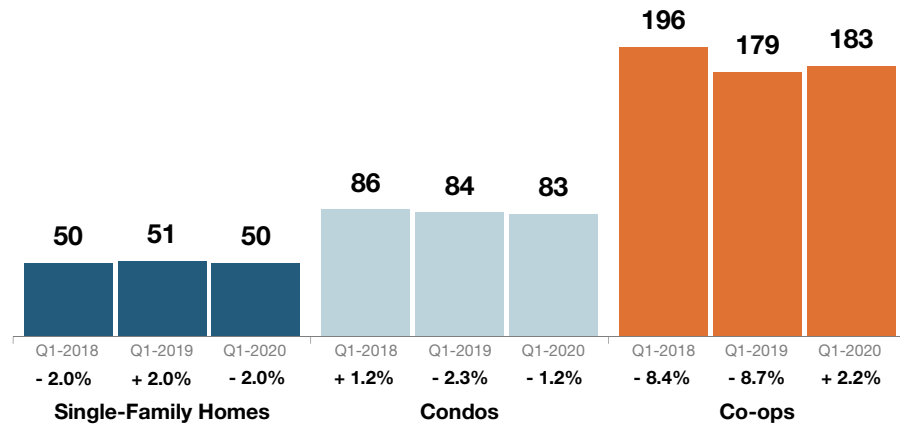
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	96.6%	96.4%	95.2%
Q3-2017	97.1%	97.0%	95.8%
Q4-2017	95.2%	96.2%	94.9%
Q1-2018	94.9%	95.8%	95.6%
Q2-2018	96.3%	97.0%	96.6%
Q3-2018	96.6%	97.4%	96.9%
Q4-2018	94.6%	96.3%	96.7%
Q1-2019	94.0%	95.4%	95.9%
Q2-2019	95.6%	96.2%	96.8%
Q3-2019	96.0%	96.8%	98.0%
Q4-2019	93.9%	95.7%	97.2%
Q1-2020	93.6%	95.9%	96.6%

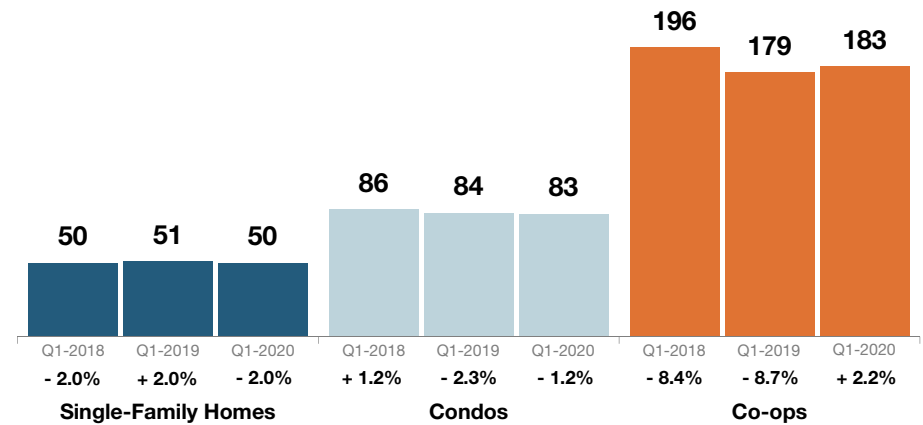
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

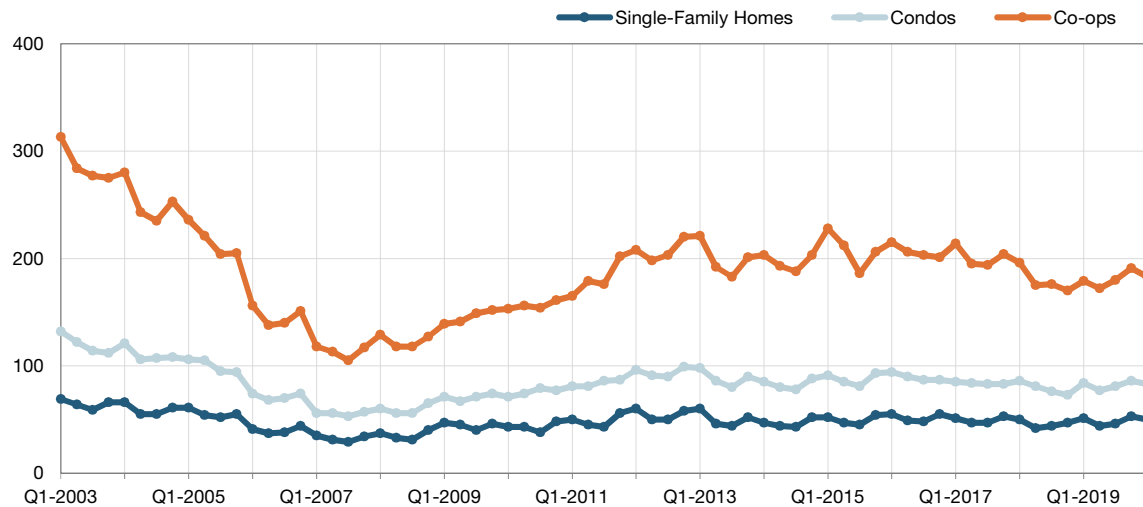
Q1-2020



Year to Date



Historical Housing Affordability Index by Quarter



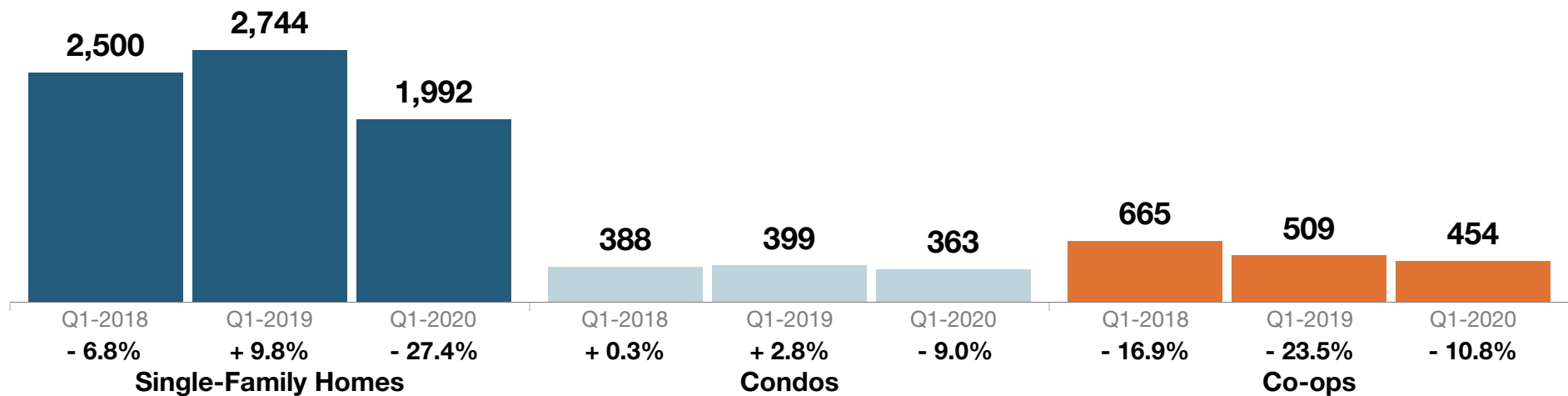
Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	47	84	195
Q3-2017	47	83	194
Q4-2017	53	83	204
Q1-2018	50	86	196
Q2-2018	42	81	175
Q3-2018	44	76	176
Q4-2018	47	73	170
Q1-2019	51	84	179
Q2-2019	44	77	172
Q3-2019	46	81	180
Q4-2019	53	86	191
Q1-2020	50	83	183

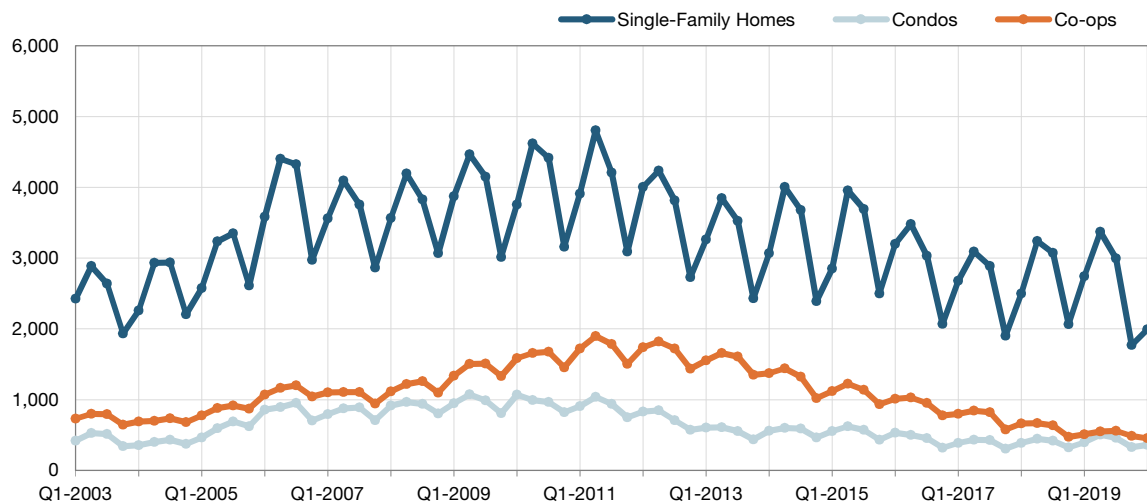
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given quarter.

Q1-2020



Historical Inventory of Homes for Sale by Quarter



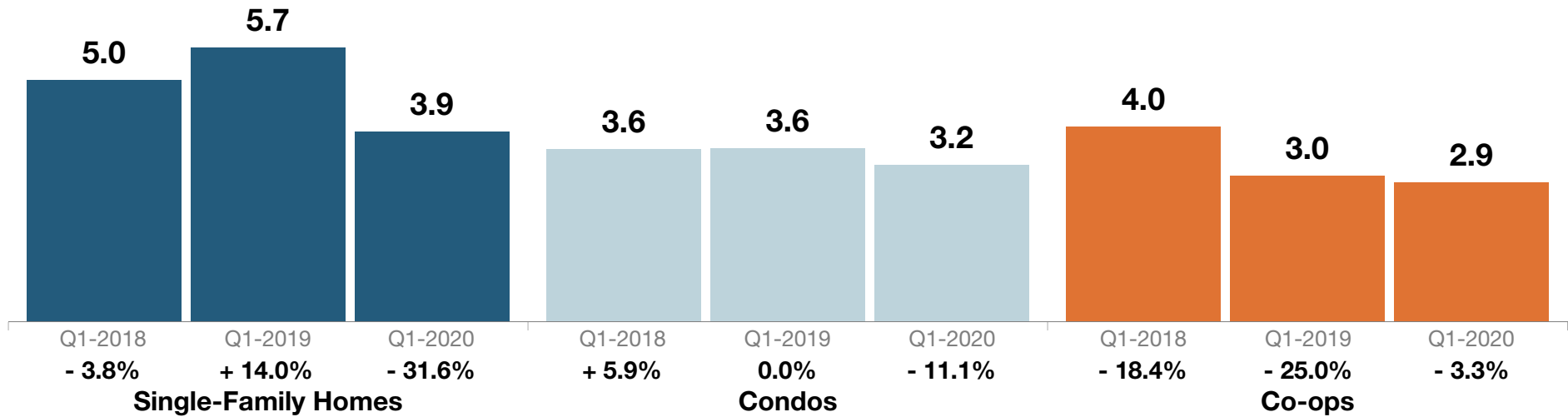
Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	3,092	432	843
Q3-2017	2,888	427	821
Q4-2017	1,904	309	579
Q1-2018	2,500	388	665
Q2-2018	3,240	449	668
Q3-2018	3,075	418	639
Q4-2018	2,064	327	473
Q1-2019	2,744	399	509
Q2-2019	3,371	505	550
Q3-2019	2,996	460	561
Q4-2019	1,770	328	488
Q1-2020	1,992	363	454

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

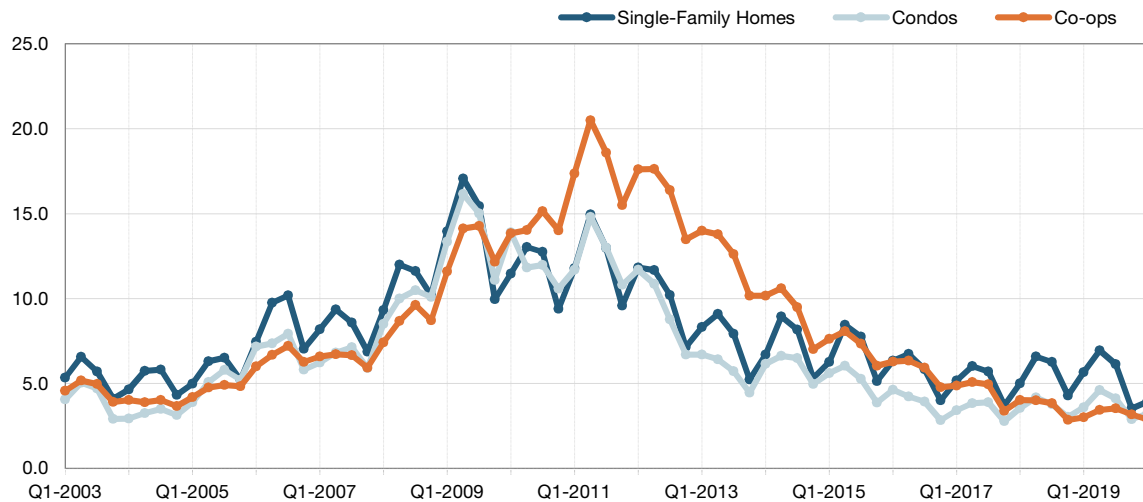
Months Supply of Inventory

The inventory of homes for sale at the end of a given quarter, divided by the average monthly pending sales from the last 4 quarters.

Q1-2020



Historical Months Supply of Inventory by Quarter



Quarter	Single-Family Homes	Condos	Co-ops
Q2-2017	6.0	3.8	5.1
Q3-2017	5.7	3.9	4.9
Q4-2017	3.7	2.8	3.4
Q1-2018	5.0	3.6	4.0
Q2-2018	6.6	4.2	4.0
Q3-2018	6.3	3.8	3.8
Q4-2018	4.3	3.0	2.9
Q1-2019	5.7	3.6	3.0
Q2-2019	7.0	4.6	3.4
Q3-2019	6.1	4.1	3.5
Q4-2019	3.5	2.9	3.2
Q1-2020	3.9	3.2	2.9

Note: If no activity occurred during a quarter, no data point is shown and the line extends to the next available data point.

Total Market Overview

Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q1-2019	Q1-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings	<p>Q2-2017: 4,606; Q4-2017: 3,245, 2,082, 3,558; Q2-2018: 4,855, 3,293; Q4-2018: 2,203, 3,661; Q2-2019: 4,769, 3,244; Q4-2019: 2,053, 3,270</p>	3,661	3,270	- 10.7%	3,661	3,270	- 10.7%
Pending Sales	<p>Q2-2017: 3,063; Q4-2017: 2,220, 2,099, 1,898; Q2-2018: 2,982, 2,227; Q4-2018: 1,957, 1,998; Q2-2019: 2,869, 2,282; Q4-2019: 2,062, 2,101</p>	1,998	2,101	+ 5.2%	1,998	2,101	+ 5.2%
Closed Sales	<p>Q2-2017: 2,515; Q4-2017: 2,994, 2,222, 1,756; Q2-2018: 2,367, 2,865; Q4-2018: 2,199, 1,690; Q2-2019: 2,341, 2,811; Q4-2019: 2,204, 1,669</p>	1,690	1,669	- 1.2%	1,690	1,669	- 1.2%
Days on Market	<p>Q2-2017: 83; Q4-2017: 67, 77, 88; Q2-2018: 75, 63; Q4-2018: 76, 85; Q2-2019: 75, 64; Q4-2019: 76, 88</p>	85	88	+ 3.5%	85	88	+ 3.5%
Median Sales Price	<p>Q2-2017: \$505,000; Q4-2017: \$536,000, \$475,000, \$435,000; Q2-2018: \$540,000, \$525,000; Q4-2018: \$470,000, \$450,000; Q2-2019: \$530,000, \$565,000; Q4-2019: \$494,000, \$500,000</p>	\$450,000	\$500,000	+ 11.1%	\$450,000	\$500,000	+ 11.1%
Average Sales Price	<p>Q2-2017: \$686,412; Q4-2017: \$680,650, \$618,548, \$602,147; Q2-2018: \$706,143, \$691,902; Q4-2018: \$693,478, \$556,319; Q2-2019: \$683,230, \$729,193; Q4-2019: \$621,996, \$616,973</p>	\$556,319	\$616,973	+ 10.9%	\$556,319	\$616,973	+ 10.9%
Pct. of Orig. Price Received	<p>Q2-2017: 96.3%; Q4-2017: 96.8%, 95.3%, 95.2%; Q2-2018: 96.4%, 96.8%; Q4-2018: 95.3%, 94.7%; Q2-2019: 96.0%, 96.4%; Q4-2019: 94.9%, 94.6%</p>	94.7%	94.6%	- 0.1%	94.7%	94.6%	- 0.1%
Housing Affordability Index	<p>Q2-2017: 63; Q4-2017: 60, 66, 70; Q2-2018: 55, 56; Q4-2018: 60, 68; Q2-2019: 58, 57; Q4-2019: 66, 65</p>	68	65	- 4.4%	68	65	- 4.4%
Inventory of Homes for Sale	<p>Q2-2017: 4,367; Q4-2017: 4,136, 2,792, 3,553; Q2-2018: 4,357, 4,132; Q4-2018: 2,864, 3,652; Q2-2019: 4,426, 4,017; Q4-2019: 2,586, 2,809</p>	3,652	2,809	- 23.1%	--	--	--
Months Supply of Inventory	<p>Q2-2017: 5.5; Q4-2017: 5.3, 3.5, 4.6; Q2-2018: 5.7, 5.4; Q4-2018: 3.8, 4.8; Q2-2019: 5.9, 5.3; Q4-2019: 3.4, 3.6</p>	4.8	3.6	- 25.0%	--	--	--